# **FINANCIAL**

SERVICES

Mark Lerardi has been named director, tax at Smart Devine and Co. Previously, Lerardi was senior tax manager at Smart Business Advisory and Consulting.

Rob Kania has been promoted to vice president, retirement services at NFP Lincoln Benefits Group. Previously, Kania was retirement consultant. Claire M. Steinberg has been promoted to chief operating officer, from vice president of corporate development. Denise Cianfero has been promoted to director. health and welfare. Previously, Cianfero was benefits consultant.

Bradley Fouss has been promoted to executive vice president and director, wholesale banking at Sun National Bank. Previously, Fouss was director of specialized lending.

Tama Copeman, founder and CEO of Alcyone\*7, has been named to the board of directors of MidAtlantic Diamond Ventures as chair.

Henry J. Miller III has been named managing director at Locust Capital Management.

Michael Scheier has been named home lending specialist at Citibank. Previously, Scheier was business development manager at Sidus Financial. In addition, Phillip Birkmire has been named home lending specialist. Previously, Birkmire was wholesale relationship manager at MetLife Home Loans.

Mark McCarron has been named vice president, chief investment strategist at Mc-Cabe Capital Managers Ltd.

Lisa Parker has been named branch manager at Royal Bank America.



Kelley

# **MARKETING** & MEDIA

Brian Kelley has been named public relations coordinator at Independence Seaport Museum.

Mike Raetsch has been named vice president director of client services at Neiman Group. Previously, Raetsch was senior vice president group account director at McCann Erickson New York.

**Elizabeth Cavallaro** and Andrew Dremann have been promoted from associate to principal at Post & Schell. Daniel Oberdick and Julie Oh have been hired as associates. Barbara Zemlock, principal of Post & Schell has been named to the board of directors of Pennsylvania Association of Criminal Defense Lawyers.

Anastasius Efstratiades, partner and cochairman, business and finance department, of Obermayer Rebmann Maxwell & Hippel, has been named to the board of directors of

Camden County Regional Chamber of Commerce as chairman of the board of directors.

Eric Van has been named attorney at Flaster/Greenberg. Previously, Van was attorney at Gordon Silver.

Chris Lukach has been promoted to senior vice president/chief operating officer at Anne Klein Communications Group. Previously, Lukach was vice president/co-owner.

# HEALTH CARE,

BIOTECH & PHARMACEUTICALS

Jackie Cody Downing has been named global vice president of human resources at Shire.

William Morsell, senior vice president of Keystone Mercy Health Plan, has been named to the board of directors of Northern Home for Children as chairman of the board.

**Arthur Lazarus** has been named senior medical affairs director at **Shire Pharma**- **ceuticals**. Previously, Lazarus was senior research physician at AstraZeneca.



Wichser

# **MISCELLANEOUS**

The Entrepreneurs' **Organization** has named a number of people to its board of directors. They are: Chris Wichser, president of Javers Group, who has been named to the board as president; Frank Signorello, president of operations and compliance for the Global Exchange Group Inc.; Robert Simpson, managing partner of Brinker Simpson & Co.; Paul Alford, CEO of Student Media Group; Alonzo Adams, president and CEO of Busy Bee Cleaning Inc.; and Gary Giegerich, president of DMI Sports. **Margaret-Ann Koch** 

munity Čenter. **Lisa Washington** of

Atlas Energy, **Bob** 

Cohen of Acme Corru-

has been promoted

to director of Lower

& Middle School at

Woodlynde School.

interim head of

rector of Middle

School. Samantha

Frazier has been pro-

moted to communi-

from advancement

Moldofsky has been

of the Literacy Insti-

tute and director of

the summer program,

Lower School. Previ-

ously, Moldofsky was

School. Jill Dougherty

has been named di-

School. Previously,

Springfield School

Dougherty was read-

Josh Kruger has been

named development

associate at Philadel-

ance. Previously, Kru-

ger was development

coordinator at Wil-

liam Wav LGBT Com-

phia Children's Alli-

rector of Upper

ing specialist at

**NONPROFIT** 

District.

director of Lower

promoted to director

cations manager,

associate. Penny

Previously, Koch was

Upper School and di-

gated Box, and Elijiah
Gray of Milestone
Bank have been
named to the board
of directors of JEVS
Human Services. In
addition, Samuel M.
First of The Jacobs
Law Group has been
named to the board

Jerome Parker, president of Delaware County Community College, has been named to the board of directors of Chester County Economic Development Council as chairman of the board.

of directors as chair.



Kielinski

DiNardo

# **TECHNOLOGY** & TELECOM

T. Brad Kielinski has been named CEO and founder at IT Pros in Philadelphia.

Philip Moyer has been named managing director, technology group at Safequard Scientifics.

**Darrin Bruce** has been named sales engineer at **EMS Inc.** 

Jim DiNardo has been named vice president of operations at E-SoftSys.

# **SUBMIT** ITEMS

ALL PEOPLE ON THE MOVE SUBMISSIONS are now gathered through an online submission form at www.bizjournals.com/Philadelphia/potm/form.
Emailed press releases will be returned to sender.
Mailed releases are discouraged but can be sent to People Editor, Philadelphia Business Journal, 400
Market St., Suite 1200, Philadelphia, Pa. 19106. Photos will not be returned. Direct questions to: ssherwood@bizjournals.com.

# The silent killers of business success: Misaligned teams

How is it that a company can sometimes have a superb strategy and all the resources necessary to execute it, but still underperform?

Researchers at the Sloane Management School — Michael Beer and colleagues — think they've found the answer. They sum it up in the ter m "silent killers of strategy execution." Like bad cholesterol, these killers lurk undetected in the organization's bloodstream waiting to clog the ar teries of progress. Sometimes they can be fatal.

Of the following silent killers, which do you think is the most injurious to a firm's strategic intentions?

- 1. Organizational structure doesn't match the strategy.
  - 2. In-fighting at the top.
  - 3. Poor coordination across functions.
- 4. Inadequate performance appraisal system.
- 5. Poorly designed business pr o-

If you chose No. 2, you'd be right. In case after case, Beer and colleagues have found that when senior leaders cling to their turf, refuse to be swayed by the better opinions of their peers, or — more likely — just passively r efuse to work out differences, good intentions

Perspective on People



and good strategy go off the rails.

OK. If senior team alignment is so important, exactly what is it? My par tner and I think it's two things: 1) agreement

on the content of the strategy by the senior leaders, and 2) interpersonal effectiveness among them. It is unusual to see both in a senior leadership team. In fact, seeing either is uncommon, and it's extraordinary when a senior team has both

In the most successful companies, the top team not only creates the organization's business strategy but also executes on that plan in a collaborative way. If the organization has a vague for mula for winning, employs r un-of-the-mill business processes, and cannot make

the best use of its talent and other assets, the senior "team" is probably not truly functioning as a team at all.

Having said all this, we hasten to point out that alignment in either domain is never fully realized once-and-for-all. Alignment ebbs and flows with changes in marketplace demands and oppor tunities as well as changes in interpersonal dynamics. We tell our clients "you must work at it continuously."

How do you know if the quality of teamwork at the top in your organization is hurting your success? In our experi-

Most formal systems are built to reward individuals, not teams... They literally reward competitive behavior between executives.

ence, it's by answering a simple T rue/False question:

"Our senior leaders function more as a collection of individuals than as a cooperative and effective team."

If your answer is true, watch out. Let's turn the coin over. What are hallmarks of a well-aligned team? As I said, it's twofold: 1) agreement on the content of the strategy, and 2) interpersonal effectiveness. And the key to the latter is your answer to this question:

True or False: "Our senior leaders see conflict as an opportunity to learn. When it arises, they explore differences actively and work through them constructively."

If your senior team is dysfunctional and you have the clout to do something about it, what do you do? Look first to the incentive system, both for mal and informal. Most formal systems are built to reward individuals, not teams. They are also usually so strategy-misaligned that they literally reward competitive behavior between executives. Secondly, if you're in a position to do so, surface and facilitate the resolution of conflict among team members. As difficult as this might be for some leaders, ignoring such differences unwittingly reinforces potentially success-killing behavior.

RICHARD McKNIGHT is a principal of McKnight Kaney LLC, a strategy execution and organization design firm in the Philadelphia area and the co-author of "Leading Strategy Execution," among other books. For more information, visit McKnightKaney.com.

# **THURSDAY**

AUG. 4

**Business After Business.** 5 to 7 p.m., Camden County Boathouse, 7050 N. Park Drive, Pennsauken, N.J. Presented by Chamber of Commerce Southern New Jersey. Cost is \$25 for members, \$50 for nonmembers. Visit chambersnj.com

#### **MONDAY**

AUG. 8

**5th Annual HBA Charity Golf Outing.** 11 a.m. to 6:30 p.m., Talamore Country Club, 723 Talamore Drive, Ambler. Presented by Healthcare Businesswomen's Association, Greater Philadelphia. Cost is \$65-\$250. Visit hbaphilly.org

**Business Referral Luncheon.** 11:30 a.m. to 1 p.m., Pepper's Restaurant, 236 Town Center Road, King of Prussia. Presented by BNI King of Prussia Chapter Free. Call 610-792-2105.

## **TUESDAY**

AUG. 9

**Chef and the Farmer.** 5:30 p.m. to 7:30 p.m., Cichetteria 19, Rittenhouse Square, 267 S. 19th St., Philadelphia. Presented by Center City Proprietors Association. Cost is \$45 for members, \$55 for nonmembers. Call 215-545-7766.

### **MONDAY**

AUG. 15

**Business Referral Luncheon.** 11:30 a.m. to 1 p.m., Pepper's Restaurant, 236 Town Center Road, King of Prussia. Presented by BNI King of Prussia Chapter Free. Call 610-792-2105.

#### **TUESDAY**

AUG. 16

**Networking Mixer.** 4 to 6 p.m., Salter's Fireplace, Patio & Grill, 3130 Ridge Pike, Eagleville. Presented by Perkiomen Valley Chamber of Commerce. Free. Call 610-489-6660.

# MONDAY

AUG. 22

**Business Referral Luncheon.** 11:30 a.m. to 1 p.m., Pepper's Restaurant, 236 Town Center Road, King of Prussia. Presented by BNI King of Prussia Chapter Free. Call 610-792-2105.

# MONDAY

AUG. 29

**Business Referral Luncheon.** 11:30 a.m. to 1 p.m., Pepper's Restaurant, 236 Town Center Road, King of Prussia. Presented by BNI King of Prussia Chapter Free. Call 610-792-2105.

# **TUESDAY**

AUG. 30

**Build Your Business networking Luncheon.** 11:30 a.m. Chammps Americana, Providence Town Center, 51 Town Center Drive, Collegeville. Presented by Perkiomen Valley Chamber of Commerce. Cost is \$20 for members, \$25 for nonmembers. Visit www.pvchambers.

# **SUBMIT** ITEMS

**ITEMS SENT** to Networking must arrive at least 15 days in advance of publication. More lead time is better. To get an event publicized, please be sure to include the following: title of event; date; time, from start to end; location, with street address; presenting, sponsoring or hosting company; RSVP information, cost and contact information (phone, e-mail or Web site address). Events must be tied to a nonprofit organization or be free and informational.

**E-MAIL ITEMS** to Sharon Oliver at soliver@ bizjournals.com.

### **FRIDAY**

OCT. 14

Relationship Fundraising: Finding the Personal Touch in an Impersonal World. 8:30 a.m. to 12:30 p.m., the Pyramid Club, 1735 Market St., 52nd Floor, Philadelphia. Presented by the Nonprofit Center at La Salle University's School of Business and USAirways. Free. Call 215-951-1701 or email nonprofitcenter@lasalle. edu

# **TUESDAY**

NOV. 15

Center City Soiree: Make Friends in High Places. 5:30 p.m. to 7:30 p.m., R2L Restaurant, Two Liberty Place, 37th Floor, Philadelphia. Presented by Center City Proprietors Association. Cost is \$30 for members, \$50 for nonmembers. Call 215-545-7766





# **CALL FOR NOMINATIONS**

Honoring those who make medical miracles.

Simply nominate a deserving individual or company by completing an online form.

# **Award Categories:**

Life Sciences CEO of the Year

**Early Stage Company** 

Best Mid-Stage Product Development Company (NEW)

Life Sciences Company of the Year

Best Innovation out of a Research Institution (NEW)

Best Medical Device or Diagnostic Company (NEW)

**Best Clinical Research Organization (NEW)** 

**Local Venture Impact Award** 

**Best Consultant** 

Nominate Today: http://tinyurl.com/pbjlsa2011

Deadline: Friday, July 29 at 5pm







Questions? Contact Jennifer Wolf at jenniferwolf@bizjournals.com



High-end home sales **P23** 

philadelphiabusinessjournal.com | JULY 22-28, 2011

PHILADELPHIA BUSINESS JOURNAL

# **READERS** GUIDE

A newspaper filled with exciting stories is one thing. A newspaper that can help boost your cash flow is another. The Leads section of the Philadelphia Business Journal is designed with both principles in mind. This data is meant to represent vital news of record. The following guide will help you to understand our Leads section, and how you can best use the items to grow your business, increase your cash flow and keep informed about what's happening in the region's business world. If you have questions about any of this information, call Managing Editor Dell Poncet at 215-238-5147.

### **HOW TO USE LEADS**

Business Leads is a weekly compendium of information taken from government records available mainly from public sources and documents in the cities, counties and states that make up metropolitan Philadelphia. Information is compiled by American City Business Leads, 877-593-4157.

This information (plus phone numbers) is available via e-mail subscription. Please call 877-593-4157 for average counts and cost information.

### **NEW BUSINESS NAMES**

New businesses can be found among Business Firm Registrations, Business Name Registrations, New Corporations, Professional Corporations and Fictitious Names. The Fictitious Names designation represents the registration of corporations that are not named after principal owners. These listings include the address of the business, the nature of the business and are a great place to find your next customer.

### **REAL ESTATE TRANSACTIONS**

These are recent real estate sales; they include the identities of seller and buyer, address and price. These records are especially useful for contractors, financial planners, real estate agents, insurance sales people, retailers, interior design firms, home-improvement vendors and others who want to welcome newcomers.

# LIENS

These include those filed by the Internal Revenue Service, the state and any mechanic's liens. The information we provide includes the identity of the party against whom a lien was placed, address and amount of the lien. Useful for credit managers, loan officers, contractors, professionals such as accountants and lawyers, vendors and collection services.

# **LEGAL ACTION**

The result of a court order; includes case number, plaintiff and defendant names, and monetary awards.

# **Suits filed**

New litigation filed in state court; includes case number, plaintiff and defendant names, date of filing and nature

## **Bankruptcies**

Includes Chapters 7, 11 and 13 filings, Chapter 7 is filed by businesses liquidating their assets; Chapter 11 is filed by businesses reorganizing; and Chapter 13 is typically filed by individuals with business-related debt. Useful for creditors, financial planners and credit agencies.

# INDEX

D	40
Bankruptcies	18
Business firm registrations	18
Business name registrations	18
Court judgments	20
Federal tax liens	18
Fictitious names	18
High-end homes	23
Lawsuits filed	21
Mechanics liens	18
New corporations	20
Real estate transactions	20
Release of federal tax liens	18
Release of state tax liens	18
State tax liens	18

Real Estate Transactions are available o Call 877-593-4157. ilable on disk or via e-mail.

## **BANKRUPTCIES**

#### **EASTERN DISTRICT OF** PENNSYLVANIA

# PHILADELPHIA DIVI-SION

### **CHAPTER 7**

**740 Hideaway Inc.,** 740 S. 51st St., Philadelphia 19143; Assets, \$100,001 to \$500,000; Debts, \$50,001 to \$100,000; Major Creditor, not shown: Attorney, Tangie Marie Boston; case #11-15439, 07/10/11.

Mansion Minds Inc., 300 Welsh Road Building 4/Suite 160, Horsham 19044; Assets, \$0 to \$50,000; Debts, \$100,001 to \$500,000; Major Creditor, not shown; Attorney, Michael G. Menkowitz; case #11-15476, 07/11/11

# **CHAPTER 11**

J. Ray Patterson Inc., 3201 W. Second St., Chester 19013; Assets, \$1,000,001 to \$10,000,000; Debts, \$1,000,001 to \$10,000,000; Major Creditor, not shown: Attorney, Michael P. Kutzer; case #11-15465, 07/11/11.

Tommy @ 718 LLC, 718 Chestnut St.

Philadelphia 19106: Assets, \$1,000,001 to \$10,000,000; Debts, \$1,000,001 to \$10,000,000; Major Creditor, not shown; Attorney, Edmond M. George; case #11-15477, 07/11/11.

# **DISTRICT OF NEW JERSEY**

# **CAMDEN DIVISION CHAPTER 7**

Michael S. Farrauto

Inc., 115 Atlantic Ave. Building 3/Suite 8, Berlin 08009; Assets, \$0 to \$50,000; Debts, \$100,001 to \$500,000; Major Creditor, not shown; Attorney, David H. Lipow; case #11-30916, 07/13/11.

Joanna & Son Inc., 20 Seeley-Cohansey Road, Bridgeton 08302; Assets, \$0 to \$50,000; Debts, \$50,001 to \$100,000; Major Creditor, not shown; Attorney, Charles M. Izzo; case #11-30946, 07/13/11.

# FEDERAL TAX

LIENS

#### **PHILADELPHIA** BUSINESS

Philly Kids Gym, 604 S. Ninth St., Philadelphia 19147, \$21,125, case #11-0620197, 07/01/11.

Stenton Beer & Soda Mart, 8119 Stenton Ave., Philadelphia 19150, \$17,118, case #11-0620210, 07/01/11.

Cottman Lawn & **Garden Equipment,** 6628 Rising Sun Ave., Philadelphia 19111, \$10,045, case #11-0620211, 07/01/11.

PERSONAL **James McGarrity and** William Anderson, 42 S. 15th St. Suite 1000, Philadelphia 19102,

\$387,126, case #11-0620185, 06/27/11. Sean Kaplan, 754 E. Passyunk Ave., Philadelphia 19147, \$79,180, case #11-

0620192, 07/01/11 Lovepreet Singh, 1416 N. 22nd St. Apt. D, Philadelphia 19121, \$69,701, case #11-

0620203, 07/01/11. Thu Le and Edwin Song, 6506 Bobolink Place, Philadelphia 19142, \$106,313, case #11-0620206, 07/01/11.

Susan Difabio, 1110 Lomnard St. Apt. 15, Philadelphia 19147, \$1.108.979. case #11-0620214, 07/01/11.

Michele McGillen, 4033 Lawndale St., Philadelphia 19124, \$137,078, case #11-0720005, 07/05/11.

**Bruce Garnett,** 1707 Griffith St. First Floor, Philadelphia 19111, \$169,464, case #11-0720011, 07/05/11.

Troy Simon, 6616 N. 17th St., Philadelphia 19126, \$154,767, case #11-0720013. 07/05/11.

Michael Young, 7712 McCallum St., Philadelphia 19118, \$50,409, case #11-0720024, 07/08/11

Ronald Williams, 1416 Levick St., Philadelphia 19149, \$140,111, case #11-0720026, 07/08/11.

# **CAMDEN COUNTY BUSINESS**

JMC Auto LLC/John M. Copsetta, 36 Berlin Road, Stratford 08084, \$11,225, (941), Book/Page 9429/887,

Mary E Inc., 25 Holden

06/28/11

Road, Cherry Hill 08034, \$19,937, (1120/941), Book/Page

9429/895, 06/28/11. Little VIP'S Inc., 318 E. Browning Road, Bellmawr 08031, \$20,796, (940/941), Book/Page 9429/705, 06/28/11.

**Beacon Behavioral** Health, 154 Cooper Road, West Berlin 08091, \$37,014, (941), Book/Page 9432/249, 07/06/11.

**Airport Circle Sound Re**inforcement LLC/Nicholas J. Salvo, 6132 Walnut Ave., Pennsauken 08109, \$10,108, (1065/940/941), Book/ Page 9432/255,

# **PERSONAL**

Daniel B. Cochran, P.O. Box 1375, Voorhees 08043, \$140,539, (1040), Book/Page 9432/251, 07/06/11

# **STATE TAX LIENS**

# **PHILADELPHIA BUSINESS**

Data Core Systems Inc., 1880 John F. Kennedy Blvd., Philadelphia 19103, \$131,775, (sales & use), case #11-0700246 07/06/11

**American Collision & Automotive Center** Inc., 1930 S. 20th St., Philadelphia 19145, \$25,508, (sales & use),

case #11-0700277, 07/07/11. Saminos V Inc., 808 South St. No. C-6, Philadelphia 19147, \$16,902, (sales & use), case #11-0700284, 07/07/11

**Gary Barbera Enter**prises Inc., 7810 Roo-sevelt Blvd, Philadelphia 19152, \$114,305, (sales & use), case #11-0700300 07/07/11

**Accurate Response Medical Transporta**tion, 9304 Keystone St., Philadelphia 19<sup>1</sup>14, \$13,815, (revenue), case #11-0700306, 07/07/11,

Malik Auto Corp., 7992 Rockwell Ave. Philadelphia 19111, \$37,595, (sales & use), case #11-0700428, 07/07/11.

**Torresdale Convenience** Inc., 7436 Torresdale Ave., Philadelphia 19136, \$16,192, (sales & use), case #11-

**RELEASES** OF FEDERAL TAX LIENS

0700525, 07/08/11.

# **CAMDEN COUNTY BUSINESS**

06/28/11.

# **RELEASES** OF STATE TAX LIENS

# COUNTY

# **BUSINESS**

Co., 708 Blair Mill Road, Willow Grove 19090, \$14,035, (revenue), case #2011-60219, 07/05/11.

Theophile and Sherri Mignatti, 2310 Ter-\$95,597, (revenue), case #2010-63275,

LIENS

ply Division of Hajoca Corp., Defendant: Browns Super Stores Inc., \$37,287, case

# **CAMDEN COUNTY**

**24/7 Auto Shop,** 1435

Wayside Road, Berlin 08009, catering ser-

White Horse Road, Voorhees 08043, chinese restaurant.

ment, 2151 Route 38 E., Cherry Hill 08002, entertainment.

ville 08081, food. Franny Care, 419 Sieg-

transportation. Eagle Insurance Con-

Anthony J. Micale, 11 Sayer Ave., Cherry Hill 08002, \$20,084, (940), Book/Page 9429/912,

# **MONTGOMERY**

# Asplundh Tree Expert

# PERSONAL

wood Drive, Hunting-don Valley 19006, 07/05/11.

# **MECHANICS'**

## **MONTGOMERY** COUNTY

Plaintiff: Weinstein Sup-#2011-18417, 07/07/11.

# **PHILADELPHIA**

Plaintiff: Interstate Aerials LLC. Defendant: Pilgrim Gardens Senior Housing LP, \$68,810, case #11-07M0008, 07/08/11.

# **BUSINESS** FIRM **REGISTRATIONS**

River Road, Camden 08105, auto repairs/ detailing. **Supreme Catering,** 58

Lucky Chopstix, 102

Ponaehali Entertain-

The Jerk Corral, 139 Quiet Road, Sickler-

fried Ave., Chesilhurst 08089, healthcare/

cepts, 4 Roosevelt Drive, Laurel Springs

#### 08021, insurance. Christopher Volz Design, 20 2nd Ave., Haddon Heights 08035, plant

maintenance/floral. Vic's Power Washing, 414 White Horse Pike Suite B. Haddon Heights 08035, power

washing. **Axe Investigations, 102** Lincoln Drive, Laurel Springs 08021, private investigation.

# **BUSINESS** NAME

**REGISTRATIONS** 

# **BURLINGTON COUNTY**

JBA Industries, 4 Arberth Place, Southampton 08088, computer.

Miju Hair Salon, 2891 Route 73 S., Maple Shade 08052, hair salon.

**Respira-Therapy Technology**, 200 Campbell Drive Suite 201, Willingboro 08046, health care equipment/consulting.

Chimera Cases, 13 New York Ave., Hainesport 08036, internet sales of cell phone accessories.

Sofarfree, 23 Sedgewick Lane, Willingboro 08046, make clothing/ sale of garments.

**SPT Senior Personal** Training, 605 Sweetwater Drive, Cinnaminson 08077, personal training.

**B&B Pressure Washing** Service, 6 Olive Ave. Browns Mills 08015. pressure washing.

Champion Personal Training, 106 Hawkin Road, Tabernacle 08088, provide athletic training.
Somebody Shoot Me, 12

Wundam Court, Bordentow 08055, video/ photo/graphic design/ advertising

# **FICTITIOUS**

**NAMES** 

# **BUCKS COUNTY**

Five Star Appraisal, 1293 Morgan Horse Drive, Warrington 18976, appraisal.

JGlyndon Consulting,

42 Lenape Drive, New Hope 18938, business consulting.

P.A. Michael Electrical, 202 Plymouth Court, Quakertown 18951, electrical contracting.

No More US Debt. 676 Sweet Briar Road No. 382, Bedminster 18910, financial responsibility education services.

Salute-Hearing Health And Harmony, 301 Oxford Valley Road Suite 703-B. Yardlev 19067.

Caresense Home Care. 12 Penns Trail, Newtown 18940, home

healthcare facility.

**Indian Curry And Grill,** 18 Pintail Lane, Levit-town, N.Y. 11756,

indian restaurant. **A.M. Higgins Gifts,** 243 Alberts Way,

Langhorne 19047, promotional product distributor.

India Fashions, 32 S. Main St. Unit 1, New Hope 18938, retail store for women's clothing.

Go Bananas, 1057 Second St. Pike, Richboro 18954, sale of frozen yogurt/ice cream. **Moramax Jewelry Col-**

**lection**, 13 Summit Square No. 280, Langhorne 19047, specialized in gems.

**RFQ Staffing,** 175 Belair Road, Warminster 18974, staffing. JB's Vending, 65 Yello-

wood Drive, Levittown

19057, vending.

**CHESTER COUNTY** K&S Cleaning Service, 220 N. Hillside Drive, Exton 19341, commercial/residential

cleaning. Best Mart, 217 Meetinghouse Lane, Phoenixville 19460, general merchandise store.

**Oppermans Corner Or**ganics, 912 Kimberton Road, Chester Springs 19425, grow/harvest/ distribute organic produce.

Ramble On Farm, 166 Mine Road, Malvern 19355, horse trainer. Pup Cuts, 970 Frederick Drive, West Chester

19380, in-home dog grooming. **BVSS,** 340 E. Hillendale Road, Kennett Square 19348, management

co for horse shows/ businesses related to equestrian services. **Brandywine Valley Sum**mer Series, 340 E. Hillendale Road, Kennett Square 19348, management co for horse

shows/businesses related to equestrian services.

SEE **LEADS**, P20



# In today's changing debit landscape, choose the STAR® Network to ensure success every step of the way.

First Data and the STAR® Network are ready to help you address the new regulatory requirements. We deliver value beyond the transaction with:

- Cutting-edge Security Solutions
- Coast-to-coast POS/ATM Access
- Industry-leading Innovation
- Proven Commitment



LEADS, FROM P18

# MONTGOMERY

**Beltenvee**, 210 Righters Mill Road, Narberth 19072, belt buckle design.

**Custom Construction,** 102 Elmwood Ave., Narberth 19072, construction.

Potheads Pots, 8203 Cadwalader Ave., Elkins Park 19027, deco rative pots/plates.

Envirokure, 840 Bethlehem Pike, Colmar 18915, deodorization/ sanitation applications.

American Wedding Group Inc., 1800 Byberry Road Suite 1401, Huntingdon Valley 19006, entertainment/ photography.

Art - Of - Construction, 2213 Carol Lane, East Norriton 19401, general contractor.

Heller Highwater, 119 Elmwood Ave., Narberth 19072, making/ selling jewelry.

Mobetter Entertainment, 97 Clayton Road, Hatboro 19040, management.

Massage Elegance, 1837 Norristown Road, Ambler 19002, massage therapy.

With Love Pet Sitting, 444 Main St., Pennsburg 18073, pet

sitting. **The Whole Way Press,**507 Conway Ave. Apt.
C-5, Narberth 19072,

C-5, Narberth 19072, publisher. **Dabistro Mediterranean Grill,** 1918 County Line Road, Huntingdon Val-

ley 19006, restaurant.

Top This! Frozen Yogurt

And More, 19 Rock

Hill Road No. 6-E, Bala

Cynwyd 19004, retail

food sales. **Breithaupt Auto Sales,**205 Jacksonville Road,
Hatboro 19040, sell
used autos/trucks.

**The Sierra Group Foundation,** 316 W. Valley Forge Road, King Of Prussia 19406, vocational education.

# PHILADELPHIA

(RE)Work Architecture And Design, 1140 Titan St., Philadelphia 19147, architecture/ interior design.

Lucky's Last Chance, 4421 Main St., Philadelphia 19127, bar. 4 Ever Hair Studio,

4 Ever Hair Studio, 3264 Kensington Ave., Philadelphia 19134, beauty salon.

Metropoint Enterprise Group, 1530 Locust St. No. 142, Philadelphia 19102, business devel-

opment consulting. **Ya-Ya Day Care Center,** 6449 Sprague St., Philadelphia 19119, child care. **Planting Seeds,** 8012 Ogonitz Ave., Philadelphia 19150, childcare center.

The Growing Patch Learning Center, 1810 S. Carlisle St., Philadelphia 19145, daycare. Track Electronics, 112-C Chestnut St., Philadelphia 19107, electronic appliance store.

Touch Of Elegance Catering And Wedding Planning, 2103 N. Wanamaker St., Philadelphia 19131, event planning/catering/wedding coordination.

Floreria Y Recauderia El Detalle, 1143 S. Ninth St., Philadelphia 19147, flowers/fruits/ vegetables.

vegetables.

24th Street Food Market And Deli, 1236 S.
24th St., Philadelphia
19146, grocery store.

Convenience Mini Market, 700 W. Porter St., Philadelphia 19148, grocery store.

Erick Industries, 10096 Sandmeyer Lane, Philadelphia 19116, manufacturing/installation of skylights.

**Ogontz Nails & Spa,** 5944 Ogontz Ave., Philadelphia 19141, nail salon.

**Pinks**, 1431-35 Frankford Ave., Philadelphia 19125, restaurant.

**Phuong Linh Restaurant,** 3324 Kensington Ave., Philadelphia 19134, restaurant/coffee shop.

Muli Express, 7201 Revere St. Apt. D-5, Philadelphia 19149, transportation.

Freedom Taxi, 2351 S. Swanson St., Philadelphia 19148, vehicle management.

# NEW

**CORPORATIONS** 

# **BUCKS COUNTY**

Rodan Ambulance Inc., 780 Falcon Circle Suite 122/Room B, Warminster 18974, ambulance.

**1869 China Sun Inc.,** 1869 Street Road, Bensalem 19020, chinese restaurant.

Four Star Stables LLC, 614 Schwenkmill Road, Perkasie 18944, farming/agricultural.

foad, Perkasie 18944, farming/agricultural. Satori Fine Dining LLC, 5 N. Lancaster Lane, Newtown 18940, food/ beverage.

Artemidia LLC, 57 Mary St., Doylestown 18901, graphic design.

Sweets For Good LLC, 44 Bittersweet Drive, Doylestown 18901, manufacturing baked goods.

Strategic Drucker Marketing Consultants Inc., 6542-A Lower York Road No. 191, New Hope 18938, marketing consulting. **General Mechanical Services LLC**, 2370 York Road Suite C-4 Jamison 18929, mechanical services

chanical services. **Style Sutra Ltd.**, 92 S. Main St. Unit 1, New Hope 18938, nonclassifiable.

Metaleaps LLC, 6684 Phillips Mill Road, Solebury 18963, nonclassifiable. Right Of Queens LLC, 34

Vine Lane, Levittown 19054, nonclassifiable. Future Security Inc., 2750 Trenton Road, Levittown 19056, real

estate.

Wayne & Eden Winderman Investments LLC,
519 Clarendon Court,
Yardley 19067, real

estate. **CBR Appraisers LLC,** 404

E. Pennsylvania Blvd.,
Feasterville 19053, real
estate appraisal.

Express Asset Holdings LLC, 2290 Galloway Road No. B-7, Bensalem 19020, real estate investing.

Investing.

Greyhound Oxford Petroleum LLC, 1 Bustleton Pike, Feasterville 19053, real estate investments.

The Brass Bone Inc., 5 Hale Road, Levittown 19056, sell retail pet supplies.

Paris Transportation Inc., 2635 Paris Ave., Trevose 19053, transportation - general freight.

# **CHESTER COUNTY**

**6950 Norwitch LLC,** 1004 Barbara Drive, West Chester 19382, construction.

M2Y Construction Management Inc., 210 Yorktown Court, Malvern 19355, construction management.

Temple Holdings LLC, 736 Street Road, Cochranville 19330, equipment leasing.

Salon Jalore LLC, 41 Winterset Court, West Grove 19390, hair/ beauty (hair stylist/ salon/etc).

salon/etc).

Inkling For Art LLC, 128

Bellwood Court, Phoenixville 19460, marketing/sales.

Paws-Itively Playful LLC, 919 Glen Willow Road, Avondale 19311, nonclassifiable.

Mserv LLC, 234 N. Union St., Kennett Square 19348, nonclassifiable.

Fetchko Financial Services LLC, 116 Applegate Drive, West Chester 19382, payroll services.

Airport Power Solutions LLC, 325 Westtown Road Suite 6, West Chester 19382, provide photovoltaic solution services for airports. Milligan Real Estate Holdings LLC, 1405 W. Woodbank Way, West Chester 19380, real estate.

# MONTGOMERY COUNTY

MC Site Services LLC, 413 W. Logan St. No. 1, Norristown 19401,

cleaning. **Quest Consulting Inc.,**291 Murray Drive
Apt. D, King Of Prussia 19406, consulting service.

Pacific Ceramic Design LLC, 119 Mill Creek Road J2 South, Ardmore 19003, design/ sale of ceramic artwork

Aries USA LLC, 1234 Westmont Ave., Abington 19001, designing/building/selling custom personal computers.

NM Franson LLC, 144
Iron Bark Court, Collegeville 19426, develop products for pharmaceutical/biopharmaceutical companies for use in clinical.

use in clinical.

AMAC Electrical Services LLC, 658 Macoby
Ave., Green Lane
18054, engage/provide
residential/commercial
electrical services.

Spring Mill Golf Inc.,

Spring Mill Golf Inc., 1750 Walton Road, Blue Bell 19422, general partner of lp. World Class Ride LLC,

Norld Class Ride LLC, 333 E. Lancaster Ave. Suite 140, Wynnewood 19096, ground transportation logistics/management consulting.

Straw & Feathers LLC, 2250 Hickory Road Suite 450, Plymouth Meeting 19462, home furnishings.

469 Media LLC, 107 Wyndham Lane, Conshohocken 19428, internet media. EWW LLC, 643 Arbor

**EWW LLC,** 643 Arbor Road, Cheltenham 19012, investments.

Midnight LLC, 216 N. Main St. No. 2, North Wales 19454, investments.

Penn Stat Inc., 3103 Philmont Ave. No. 372, Huntingdon Valley 19006, nonclassifiable. Tellday LLC, 1209

Manoa Road, Wynnewood 19096, online software provider. **Roedig & Vesco LLC,** 1312 King Road, Huntingdon Valley 19006, real estate

sales. Film & Photo Repro LLC, 317 Meeting House Lane, Narberth 19072, sale of digital prod-

ucts.

Take 2 LLC, 2300 Kenilworth Road, Ardmore 19003, seasonal
consignment sale.

Starlight Trading

International Ltd.,

3103 Philmont Ave., Huntingdon Valley 19006, supply abrasive materials to companies.

Lily's Sweets LLC, 102 Norristown Road No. 470, Blue Bell 19422, sweetened chocolate

Wellness Resolutions LLC, 808 E. Kennedy Road, North Wales 19454, wellness consulting.

# PHILADELPHIA

Be Cool Roof Coatings LLC, 4205 W. Girard Ave., Philadelphia 19104, acrylic roof coatings.

coatings. **Benningdale Corp.,**13015 Townsend
Road, Philadelphia
19154, advertising/
marketing.

21st Century Auto Repair Inc., 2044 W. Allegheny Ave., Philadelphia 19132, auto repair.

Prestige Exotic Car Rental Inc., 6002 Columbia Ave., Philadelphia 19151, car rental. Future Scholar's Learning Academy LLC, 3215

Willits Road, Philadelphia 19114, child care. **Bathtub Jungle LLC**, 1221 S. Alder St., Philadelphia 19147, craft/ jewelry manufacturing/sales.

Environmental Health
Consultants LLC, 7930
Revere St., Philadelphia 19152, food
establishment health
inspector.

Rivas Food Market Inc., 401 N. 59th St., Philadelphia 19151, grocery store.

Sigman & Zimolong LLC, 1515 Market St. Suite 1360, Philadelphia 19102, law firm.

Frost Family Royalty Management LP, 1650 Market St. Suite 1800, Philadelphia 19103, nonclassifiable.

Oshule Family Royalty Management LP, 1650 Market St. Suite 1800, Philadelphia 19103, nonclassifiable.

Alles Family Royalty Management LP, 1650 Market St. Suite 1800, Philadelphia 19103, nonclassifiable.

Yuta Transport LLC, 2413 Tremont St. Apt. B, Philadelphia 19115, nonclassifiable.

Pink's Taco LLC, 1431-35 Frankford Ave., Philadelphia 19125, nonclassifiable. 23rd & Brandywine LP,

2048-A Fairmount Ave., Philadelphia 19130, nonclassifiable. **Real Deal Express Inc.**, 3024-3038 Kensington Ave., Philadelphia

19134, nonclassifiable 6630 Lindberg Blvd LLC, 6536 Belmar St., Philadelphia 19142, nonclassifiable. **Thekan Services And** 

Thekan Services And Supply Co., 2501 Wharton St. Suite H, Philadelphia 19146, nonclassifiable.

Mobile Music LLC, 1914 S. Alder St., Philadelphia 19148, nonclassifiable.

Arena Operating LLC, 7 W. Ritner St., Philadelphia 19148, promotions.

Oshule Real Estate Management Co. LLC, 1650 Market St. Suite 1800, Philadelphia 19103, real estate.

Alles Real Estate Management Co. LLC, 1650 Market St. Suite 1800, Philadelphia 19103, real estate.

**Wta LLC,** 2100 Byberry Road, Philadelphia 19116, real estate.

Manayunk Real Estate Investment LLC, 134 Rector St., Philadelphia 19127, real estate.

Frost Farm LLC, 1650 Market St. Suite 1800, Philadelphia 19103, real estate management.

Real Estate Guru 123 LLC, 525 Fitzwater St. Apt. 6, Philadelphia 19147, real estate transactions.

413 LK LLC, 413 E. Alleghany Ave., Philadelphia 19134, rental property.

413 SC LLC, 413 E. Alleghany Ave., Philadelphia 19134, rental property.

Tony's Palace Inc., 4860 N. Broad St., Philadelphia 19141, restaurant.

Aquabes Health Products LLC, 6032 Chestnut St., Philadelphia 19139, sale of health/ beauty products.

**FGO Corp.,** 4929 Duffield St., Philadelphia 19124, sell apparel/accessories.

IFE Designs & Associates LLC, 5225 Greene St. Studio 3, Philadelphia 19144, small business design.

Balan Training & Staffing LLC, 5127 Ranstead St., Philadelphia 19139, training/staffing.

Empire Tim Inc., 9408 Old Bustleton Ave., Philadelphia 19115, transport services. Freedom Financial As-

sociates LLC, 2351 S. Swanson St., Philadelphia 19148, vehicle management. Freedom Taxi Associa-

tion LLC, 2351 S. Swanson St., Philadelphia 19148, vehicle management. Philadelphia Taxi Management LLC 2251 S

agement LLC, 2351 S. Swanson St., Philadelphia 19148, vehicle management. Good Eat's At Hank's LLC, 2637 Aramingo Ave., Philadelphia 19125, water ice/ice cream/takeout food. Pursuit Lacrosse, 3214 Summer St., Philadelphia 19104, youth

REAL ESTATE
TRANSACTIONS

lacross camp.

# CHESTER COUNTY COMMERCIAL

Pacific Crest Holdings LP/Pacific Crest Holdings LLC/Pacific Home Holdings LLC et al. to Morris Ashbridge Associates LP, 650 Veterans Blvd., Rutherford, N.J. 07070, Lancaster Ave., \$51,750,000.

Procklasse Spirit JB/

Brooklawn Family LP/ Brooklawn Preservation LLC to CNW Property LLC, P.O. Box 973, Unionville 19375, Parcel Brooklawn Estate, \$1,800,000.

Brian K. and Linda J. Campbell/Benuel S. and Janet L. Beiler to Brown Partnership, 125 Limestone Road, Oxford 19363, Baker Road, \$1,150,000.

Edward W. Benjamin to Bucktown LLC, 468 Nantmeal Road, Glenmoore 19343, Lot 1 Route 100, \$675,000. Bonnie Marie Giantonio/ Pollyanna Y. Gianto-

Pollyanna Y. Giantonio/
Pollyanna Y. Giantonio Inter Vivos Trust
By Trustee/Estate of
John A. Giantonio to
PR Exton Outparcel
LP, 200 S. Broad St.
Suite 300, Philadelphia
19102, Lincoln Highway, \$650,000.

#### PHILADELPHIA COMMERCIAL

Care Pavilion Inc. to G&E H.C. REIT II Care Pavilion S.N.F. LP, c/o Grubb & Ellis Equity Advisors LLC 1551 N. Tustin Ave. Suite 300, Santa Ana, Calif. 97205; 6200-6230 Walnut St., Philadelphia, 3rd Ward, \$28,393,000. Cheltenham York Road

Nursing and Rehabilitation Center Inc. to G&E H.C. REIT II Cheltenham York S.N.F. LP, c/o Grubb & Ellis Equity Advisors LLC 1551 N. Tustin Ave. Suite 300, Santa Ana, Calif. 97205; 7101 Old York Road, Philadelphia, 61st Ward, \$13,890,000. Cliveden Maplewood

**Convalescent Cen-**

ters Inc. to G&E H.C.

300, Santa Ana, Calif. 97205; 5512/5528 Greene St., Philadelphia, 12th Ward, \$11,917,000. Philadelphia Authority For Industrial Development to G&E H.C. REIT Il Maplewood Manor S.N.F. L.P. (/o. Grubb &

**REIT II Maplewood** 

Manor S.N.F. LP. 1551

N. Tustin Ave. Suite

Philadelphia Authority
For Industrial Development to G&E H.C. REIT
II Maplewood Manor
S.N.F. LP, c/o Grubb &
Ellis Equity Advisors
LLC 1551 N. Tustin
Ave. Suite 300, Santa
Ana, Calif. 97205; 125
W. School House Lane,
Philadelphia, 12th
Ward, \$11,917,000.

Philadelphia Authority
For Industrial Development/Cliveden-Maplewood Convalescent
Centers Inc. to G&E
H.C. Reit II Cliveden
S.N.F. LP, c/o Grubb &
Ellis Equity Advisors
LLC 1551 N. Tustin
Ave. Suite 300, Santa
Ana, Calif. 97205; 301
W. Johnson St., Philadelphia, 22nd Ward,
\$9,979,000.

Tucker House II LLC to G&E H.C. REIT II Tucker House S.N.F. LP, c/o Grubb & Ellis Equity Advisors LLC 1551 N. Tustin Ave. Suite 300, Santa Ana, Calif. 97205; 1001-1011 Wallace St., Philadelphia, 14th Ward, \$9,756,000.

\$9,796,000.

The School District of Philadelphia to 701

W. Lehigh Associates
LP, 4415 Chestnut St. Suite 202, Philadelphia 19104; 701 W. Lehigh Ave., Philadelphia, 37th Ward, \$600,000.

# CAMDEN COUNTY COMMERCIAL

Storage Portfolio I LLC to Extra Space Properties Two LLC, 2795 E. Cottonwood Parkway Suite 400, Salt Lake City, Utah 84121; 7480 S. Crescent Blvd., Pennsauken 08109, (no description shown), \$4,900,000.

# COURT

<u>JUDGMENTS</u>

#### MONTGOMERY COUNTY RUSINESS

Wells Fargo Bank NA vs. Thomas J. Price Insurance Agency,

415 W. Main St. Suite 10, Lansdale 19446, \$25,554, plaintiff, case #2010-12771, 06/13/11. Yellow Book Sales and Distribution Co. Inc.

Distribution Co. Inc. vs. Pesce Tile Works & Interiors LLC/Pesce Tile Works & General Contracting/Frank Pesce, 1823 Route 6, Hawley 18428, \$20,034, plaintiff, case #2010-30295, 06/30/11

SEE **LEADS**, P21

LEADS, FROM P20

Yellow Book Sales and Distribution Co. Inc. vs. Clearview Complete LLC/Andrew Whetsel/ Clearview of Harrisburg LLC, 2205 Forest Hills Suite 10, Harrisburg 17112, \$16,080, plaintiff, case #2010-30347, 06/30/11.

Yellow Book Sales and Distribution Co. Inc. vs. Clearview Complete LLC/Andrew Whetsel/ Clearview Flooring LLC, 2205 Forest Hills Suite 10, Harrisburg 17112, \$19,328, plaintiff, case #2010-30347, 06/30/11.

Yellow Book Sales and Distribution Co. Inc. vs. Justin Time P&C Inc., 1 E. Hummelstown St., Elizabethtown 17022, \$21,460, plaintiff, case #2010-37192, 06/30/11.

Maxwell Systems Inc. vs. ISIMS Inc., 1330 YMCA Drive Suite 800, Festus, Mo. 63028, \$11,650, plaintiff, case #2011-05517, 06/30/11.

Susquehanna Bank et al. vs. Industrial Filter Supplies Inc., 10 Hansen Court, Narberth 19072, \$136,384, plaintiff, case #2011-13593, 06/30/11.

Township of Upper Merion vs. Urban Outfitters Inc., 580 Mall Blvd. Spaces 1013/2011, King of Prussia 19406, \$70,117, plaintiff, case #2010-29605. 07/01/11.

Township of Upper Merion vs. SMS Systems
Maintenance Inc., 625
Clark Ave. Unit 14,
King of Prussia 19406,
\$19,386, plaintiff, case
#2010-29606, 07/01/11.

#2010-29000, 07/01/11.

Cab East LLC et al. vs.

The Darman Group

LLC, 1597 Dekalb

Pike Suite 200, Centre Square 19422,

\$12,623, plaintiff, case
#2011-11099, 07/05/11.

BMT Leasing Inc. vs. AP Isakson Inc. dba Lift Parts & Services of Delmarva/Jeanette G. Bartrug/Knute R. Bartrug, 311 Deers Head Blvd., Salisbury, Md. 21801, \$44,042, plaintiff, case #2011-14250,

07/06/11. Moyer and Son Inc. vs. M and M Stone Co. Inc., 2840 W. Clymer Road, Telford 18969, \$263,398, plaintiff, case #2011-18325, 07/06/11.

First Forms Inc./First File vs. Gateway Funding Diversified Mortgage Services LP/Arlington Capital Mortgage, 300 Welsh Road Building 5, Horsham 19044, \$79,854, plaintiff, case #2010-31606, 07/07/11.

Wells Fargo Assignee of Star Capital Group LP vs. Educational Associates of Florida Inc./John Bondurant/ Lisa Bondurant, 421 Northlake Blvd. Suites A/B, North Palm Beach, Fla. 33408, \$64,000, plaintiff, case #2011-15154, 07/07/11. PERSONAL

State Farm Fire and Casualty Co. et al. vs. Lesley Franklin/ David Franklin, 2413 Key Largo, Fort Lauderdale, Fla. 33312, \$90,373, plaintiff, case #2010-34185, 06/30/11.

# PHILADELPHIA

BUSINESS
Manufacturers And
Traders Trust Co. vs.
Aesthetics Clinique Of
Florida LLC/Pedro Villa,
\$221,223, plaintiff,
case #11-0501311,

06/21/11.

OK Rentals vs. Lovett
Landscaping Inc.,
\$49,000, plaintiff, case
#09-1002234, 07/05/11.

Shelly Electric Co. Inc.
vs. DP Construction
Management LLC,
\$375,082, plaintiff,
case #09-1200552,

07/05/11.

Anita Bowen vs. 1Der
Works LLP, \$13,000,
plaintiff, case #101100239, 07/05/11.

Malvern Federal Savings Bank vs. 920 Wooton Road LP, \$1,436,173, plaintiff, case #11-0700038, 07/05/11.

Sovereign Bank vs. Ortho-Kinetic Rehab Inc./ James Cote, \$84,217, plaintiff, case #11-0700055, 07/05/11.

Jaclyn Ferry vs. Mayfield Social Club, \$33,000, plaintiff, case #09-1000103, 07/06/11.

Keith Roberts vs. A Quest For Fresh LLC, \$28,887, plaintiff, case #10-0901239, 07/06/11.

Capital One Bank vs. Thomas Frederick Inc., \$11,478, plaintiff, case #11-0501022, 07/06/11.

Harrowgate Plaza Inc. vs. Marc Kardoc/ Express Furniture, \$56,330, plaintiff, case #11-0700253, 07/06/11.

Michael Eubanks vs. Jack's Famous Bar, \$100,000, plaintiff, case #08-0301526, 07/07/11.

Harry Calabrese vs. John Flynn/J.J. Flynn Properties LLC, \$1,326,780, plaintiff, case #09-1000306, 07/07/11.

Lombardo Financial Services LLC t/a United Check vs. Pennsport LLC, \$12,000, plaintiff, case #10-0800811, 07/07/11

Wadudah Sabur vs. Southeastern Pennsylvania Transportation Authority, \$19,636, plaintiff, case #10-0802882, 07/07/11.

0802882, 07/07/11.

Samuels & Son Seafood

Co. Inc. vs. PNC Bank,

\$49,264, plaintiff, case #10-1001584, 07/07/11. City Of Philadelphia vs. Law Offices Of John D'Intino LLC, \$42,510, plaintiff, case #10-1102969, 07/07/11.

TBF Financial LLC vs. Lee's Industries Inc., \$13,908, plaintiff, case #11-0302660, 07/07/11.

Amos Financial LLC vs. Disposal Corporation Of America, \$16,808, plaintiff, case #11-0402193, 07/07/11.

Cash Direct LLC, \$94,082, plaintiff, case #11-0602469, 07/07/11. Hamilton Equity Group LLC vs. Season Fashion Inc., \$15,559, plaintiff, case #11-0700437,

Fred Abrams vs. Home

07/07/11. City Of Philadelphia vs. Casablanca Morrocan Cuisine, \$80,649, plaintiff, case #11-0700448,

07/07/11.

M&P Vending Inc. vs.

My Joint Inc., \$13,853,
plaintiff, case #110700469. 07/07/11.

Angel Soto vs. C.Y. Liberty Investment LLP, \$38,531, plaintiff, case #10-1101021, 07/08/11.

Alan J. Candell 401K Profit Sharing Plan vs. Premier Resource Holdings LLC, \$43,865, plaintiff, case #11-0700507, 07/08/11. Multibank 2009-1 RES-

Multibank 2009-1 RES-ADC Venture LLC vs. Blackwood Redevelopment Co. Inc./Louis Riiff, \$364,255, plaintiff, case #11-0700574, 07/08/11.

Multibank 2009-1 RES-ADC Venture LLC vs. Elk Land & Development Corp., \$374,255, plaintiff, case #11-0700575, 07/08/11.

# **LAWSUITS** FILED

CHESTER COUNTY

Rosemary Kennedy/ Caitlyn A. Richter vs. Upper Main Line YMCA/Tory Gosnell, tort, case #2011-07339-TT. 07/01/11.

De Lage Landen Financial Services Inc. vs. Truckee River Traders, debt collection, case #2011-07360-CT, 07/01/11.

De Lage Landen Financial Services Inc. vs. Travel Forum Inc., debt collection, case #2011-07361-CT, 07/01/11.

Christopher Sherman/ Katherine Sherman vs. Target Corp., premises liability, case #2011-07434-TT, 07/05/11.

De Lage Landen Financial Services Inc. vs. Sy's Supplies Orlando Inc./Daniel Applebaum, debt collection, case #2011-07459-CT,

07/05/11.
Ted Strauser & Co. Inc.
vs. Kelly Group Holdings Inc./The Kelly

Group/Chris William Zuccarini, contract, case #2011-07472-CT, 07/06/11.

De Lage Landen Financial Services Inc. vs. MC Williams Contracting Co. Inc., debt collection, case #2011 07475-CT, 07/06/11.

De Lage Landen Financial Services Inc. vs. TVGA Engineering Surveying PC/ Edward Schiller, debt collection, case #2011 07480-CT, 07/06/11.

QVC Inc. vs. Cumberland Designs Inc./Hip Chix Accessories LLC/ Cumberland Design Group Ltd., contract, case #2011-07491-CT, 07/06/11.

M&T Bank vs. Greater Bethel Apostolic Church, debt collection, case #2011-07518-CT, 07/07/11.

Transport International Pool Inc. vs. JBJ Enterprises Inc./JBJ Holding Inc./TBJ Trucking Inc., contract, case #2011-07547-CT, 07/07/11.

Transport International Pool Inc. vs. Cokers Enterprises Inc., contract, case #2011-07557-CT, 07/08/11.

Manufacturers & Traders Trust Co. vs. Metropolitan Dental Laboratory LLC/Alexander Askalsky, debt collection, case #2011-07560-CT, 07/08/11.

07560-CT, 07/08/11.

Angel Rivera/Lucy
Chavez Rivera vs.
Brandywine Hospital/
Leslie Sharpe MD/Mendel Coupet, medical
professional liability
action, case #201107566-PL, 07/08/11.

07566-PL, 07/08/11.
Northampton Hospital
Co. LLC/Phoenixville
Hospital Co. LLC vs.
Aetna Health Inc./
Aetna Health Insurance Co./Aetna Health
Management Inc.,
miscellaneous, case
#2011-07567-MJ,

07/08/11.

Collinson Inc. vs. Bill
Goodwin Construction
LLC, debt collection,
case #2011-07569-CT,
07/08/11.

# MONTGOMERY COUNTY

Central Paving & Excavating Co. Inc. vs. Empire Wrecking Co. of Reading PA/Empire Services, (no type shown), case #2011-18101, 07/05/11.

Gary Diferdinard Sr. vs.
Pottstown Memorial
Medical Center/Pottstown Memorial Medical Center Health and
Welfare Plan, (no type
shown), case #201118129, 07/05/11.

Ted Strauser & Co. Inc. vs. Parec Homes Inc., (no type shown), case #2011-18146, 07/05/11. Freedom Enterprise Inc. vs. EDPG LP/Icehouse LLC, summons, case #2011-18179, 07/05/11. Mary A. Glatss vs. Marcum College, (no type

shown), case #2011-

18239, 07/06/11.

Bryant Wezner vs. Blue
Bell Country Club Community Association/
Shearon Environmental Design Co. Inc.,
(no type shown), case
#2011-18322, 07/06/11.

#2011-18322, 07/06/11.
Richard Wiedl/Mason
Wiedl/Stephanie
Wiedl vs. Deer Run at
Limerick Homewoners
Association/Brubaker
Excavating et al., (no
type shown), case
#2011-18345, 07/06/11.

#2011-18345, 07/06/11 Richard C. Mast Associates PC vs. M and M Stone Co./M and M Development et al., summons, case #2011-18471, 07/07/11.

Rose Marie R. Salkowski vs. Bridgeport Borough/Paul Cook, summons, case #2011-18497, 07/07/11.

Selective Way Insurance Co./Selective Insurance Co. of South Carolina vs. Chowns Fabrication and Rigging Inc./ Chowns Properties et al., (no type shown), case #2011-18534,

07/07/11.

Natalia Zajac vs. Service
Management Systems
Inc./Control Building
Services Inc. et al.,
(no type shown), case
#0211-18627. 07/08/11.

#0211-18627, 07/08/1 Collegeville Plaza Associates LP vs. Saladworks Development Inc. et al., (no type shown), case #2011-18569 07/08/11

Deborah and Louis Pantalone vs. Metropolitan Management Corp. et al., (no type shown), case #2011-18572, 07/08/11.

Chowns Fabrication and Riggins Inc./Chowns Group vs. Western Surety Co./CNA Surety, summons, case #2011-18590, 07/08/11.

Tammy Lynn Napolitano/James Napolitano/James Napolitano II et al. vs. JML Construction Inc./Estate of John Kirkpatrick et al., (no type shown), case #2011-18644, 07/08/11.

# PHILADELPHIA

Vincent Smith and Debra Hoffman vs. Karlheinz Bittong/ Weld-Done Welding Inc./Cocoa Services Inc./Cocoa Services LP/ Bittong Consulting Inc. et al., personal injury, case #11-0700001, 07/01/11. Mark Kozinski vs. Erik

Mark Kozinski vs. Erik Jensen/Michael Berman/Erik B. Jensen PC, malpractice - legal, case #11-0700057, 07/05/11.

City Of Philadelphia vs. Eunha Inc./Eun-Ha Chung, equity - no real estate, case #11-0700068, 07/05/11. Jerry Lister Custom Upholstering Inc. vs. Sam Gross/Smg Consulting

holstering Inc. vs. Sam Gross/Smg Consulting Services, certified/ exemplified judgment, case #11-0700069, 07/05/11.

City Of Philadelphia vs. Binita-Kishan LLC/Mayuri Patel, equity - no real estate, case #11-0700072, 07/05/11. City Of Philadelphia vs.

City Of Philadelphia vs. Southland Corp. et al., equity - no real estate, case #11-0700075, 07/05/11.

City Of Philadelphia vs. Brian Calhoun/Dream Cream Inc./Brian Calhoun, equity - no real estate, case #11-0700078, 07/05/11.

Lidia Shan and Gerald Fornwald vs. Farber And Associates et al., malpractice - medical, case #11-0700129, 07/05/11.

Commonwealth Of PA Ag's Bureau Of Consumer Protect vs. John Lee/A&J Kitchen Cabinet Refinishing LLC, misc. judgment/ lien, case #11-0700150, 07/06/11.

Signode Packaging Systems Inc. vs. Tom Liddell Service Corp., contracts, case #11-0700152, 07/06/11. Michelle Abney vs. Deer Park Water, product liability, case #11-0700154, 07/06/11. Allstate a/s/o Nancy and William Happold vs. Michael Lee/Real Deal Auto & Metal Inc. dba Real Deal Auto, motor vehicle property dam-

age, case #11-0700160, 07/06/11.

The Riff Group LLC vs.
Covington Office Products Inc., contracts, case #11-0700178, 07/06/11.

Commonwealth Of PA
Department Of Revenue Bureau Co. vs.
Sun Yim/SCY Inc., dept.
of revenue/personal
income tax, case #110700188, 07/06/11.

Anthony Kamedula vs. Roscom Inc., personal injury, case #11-0700216, 07/06/11.

Commonwealth Of PA Department Of Revenue Bureau Co. vs. Nasre Raja/Hala Wholesale Beauty Supplies Inc., dept. of revenue/personal income tax, case #11-0700234, 07/06/11.

Verizon Pennsylvania Inc. vs. Darius Pawlowski/Bell Transportation Inc., motor vehicle property damage, case #11-0700245, 07/06/11. Joanne and Ralph

Logan vs. Keith Kreitz/ Chestnut Hill Health System/Penn Surgery At Chestnut Hill Hospital/Clinical Practices Of The University Of Pennsylvan et al., malpractice - medical, case #11-0700250, 07/06/11.

Ronald Nicodemo vs. Pathmark International Inc./Pathmark Stores Inc./Pathmark Administrators Inc., personal injury, case #11-0700259, 07/06/11.

PM Construction Co. Inc./American Safety Insurance Services Inc. vs. John Shorall/Law Offices Of Ira Weiss et al., contracts, case #11-0700272, 07/06/11.

Alisa Walters vs. The Irish Pub Inc./The Irish Pub Children's Foundation/Bike Line Corp., personal injury, case #11-0700333, 07/06/11.

City Of Philadelphia vs.
The Hammer Group,
real estate tax lien,
case #11-07T0008,
07/06/11.

David Ruhl vs. Christopher Kelly/L.A.
Fitness International
LLC, libel/slander/misrepresent, case #110700373, 07/07/11.
City Of Philade/hia vs.

Treasurejohn Koutroubas/Peter Koutroubas/ Little Pete's Inc., equity - no real estate, case #11-0700393, 07/07/11.

C&H International vs.
Mohannad Samara/Fly
America Travel & Tours
Inc., contracts, case
#11-0700394, 07/07/11.
Celso Urgiles vs. Judy
Febbo/Robert Kirby/
Deutsche Bank National Trust Co., personal injury, case #11-0700396, 07/07/11.

John Parker vs. Harrah's Entertainment Inc., personal injury, case #11-0700408, 07/07/11. Wells Fargo Bank NA vs.

Nells Fargo Bank NA vs. BJS Investment Properties LLC, not residential owner occupied, case #11-0700411, 07/07/11.

O//0//11.
City Of Philadelphia
vs. Brian Fitting/Triumph Brewing Co. Of
Philadelphia LLC et al.,
equity - no real estate,
case #11-0700427,
07/07/11.

Ettore Foschini/Nicholas
Matarazzo/John Degori/Deborah Ferlaino/
Carlo Altieri vs. Bridgestone/Firestone Inc./
Frank's Tire Service
Inc./Bridgestone Corp./
Bridgestone Americas
Inc. et al., product
liability, case #110700431, 07/07/11.
Peco Energy Co.

vs. Verte Short/ Larnell Baldwin/751-755-764-766 South 4th Street LLC, contracts, case #11-0700433, 07/07/11. Sarah Conrad and Rich-

arah Conrad and Richard Conrad vs. Penn Presbyterian Medical Center/University Of Pennsylvania Health System et al., malpractice - medical, case #11-0700450, 07/07/11. Joseph Rosati Inc. vs. Kater Court LLP A PA Limited Liability Partners, contracts, case #11-0700452, 07/07/11. Fuiifilm North America

21

ujifilm North America Corp. vs. Pomco Graphics, contracts, case #11-0700458, 07/07/11.

Kaneisha Johnson vs. Chris Jannotta/Neshaminy Shore Picnic Park Inc., personal injury, case #11-0700478, 07/07/11.

Hedy Altschuler vs. William O'Toole/Chilmark Home Inspections, contracts, case #11-0700483, 07/07/11. John White vs. The

John White vs. The Hon Co./Staples Inc., contracts, case #11-0700487, 07/07/11.

Richard Sprague vs. George Irish/Gregory Vannatta/Mik Inc., contracts, case #11-0700502, 07/07/11.

Prime Funding Inc. vs. Darren Monroe/Pontiac Properties LLC, not residential owner occupied, case #11-0700505, 07/07/11.

City Of Philadelphia vs.
Atid Investments LLC,
real estate tax lien,
case #11-07T0015,
07/07/11.

City Of Philadelphia
vs. Donna Delmonte/
Del Monte Bros. Partnership A General
Partnership et al., real
estate tax lien, case
#11-07T0017, 07/07/111.

City Of Philadelphia vs.
The Meteor Supply
Inc., real estate tax
lien, case #11-07T0021,
07/07/11.

Jodi Repetsky vs. Esquire Pitt/Larry Pitt & Associates PC, malpractice - legal, case #11-070822, 07/08/11.

Soverign Bank vs. 1101 Frankford LLC, not residential owner occupied, case #11-0700531, 07/08/11.

State Farm Fire And Casualty Co. et al. vs. Hector Riveria/Hector Riveria t/a Community Food Market, personal property damage - other, case #11-0700578, 07/08/11.

O/005/8, 0//08/11.

New Century Bank dba
Customers Bank vs. H.
Miller/Uri Shoham/M.
Miller/1265 Industrial
Blvd. LLC/Gelt Financial
Corp./Gelt Properties
LLC, contracts, case
#11-0700591, 07/08/11.

Gerald Hawthorne vs. CVS Caremark Inc., personal injury, case #11-0700632, 07/08/11.

Edward Ellis vs. M.C.
Painting Corp./Buckley
& Company Inc., personal injury, case #110700635, 07/08/11.

Twenty N. Third Street Development LP/ Twenty N. Third Street

SEE **LEADS**, P23



# Meet Greater Philadelphia's Top Minority Business Leaders and Companies

Philadelphia Business Journal and presenting sponsor Wells Fargo invite you to celebrate Minority Business Leaders and Company Advocates.

When: Thursday, August 4, 7:30am-9:30am Where: Crystal Tea Room, Wanamaker Building Register Today: http://tinyurl.com/mblpbj2011

Tickets: \$50









WELLS

FARGO



# **Congratulations 2011 Minority Business Leaders & Companies**

# **Executives:**

Ramona Riscoe Benson, African American Museum

PFM Group **Alfredo Calderon,** 

Kerry Benson,

ASPIRA of PA

**Jenny Chung,**JC Melrose Country Club

Della Clark,

The Enterprise Center

**Robert Davis,**Fox Chase Cancer Center

**JoAnne A. Epps,** Temple University, Beasley School of Law

**Geoffrey Kent,** Cognis IT

**Vicki Lee,** Old Philadelphia Associates, Inc.

**Christopher Lewis,** Blank Rome

Cecilia Moy Yep, Philadelphia Chinatown Development Corporation

Maria Quinones-Sanchez, Philadelphia City Council

Michael Rashid, AmeriHealth Mercy Family of Companies

**Surekha Shah,** Bio-Pharm, Inc.

**Valerie Traore,** Food Bank of South Jersey

# **Emerging Company Leaders**

Telissa Lindsey, T.L. Consulting Services, LLC Gabriel Mandujano, Wash Cycle Laundry Melonease Shaw, Maven, Inc. Heseung Ann Song, Mighty Engine (formerly Osiris)

# **Lifetime Achievement Award**

Ernest E. Jones, Philadelphia Workforce Development Corporation

Presented by: Partner:







Comcast Corporation Lincoln Financial Corporation VILLA

Event questions? Contact Jennifer Wolf at jenniferwolf@bizjournals.com

**23** 

LEADS, FROM P21

Condominium vs. Daryl Rothmund/ Douglas Culbert/Empire Builders Construction Management LLC/ **Naseeb Developers** LLC/18 N. 3rd St. LLC, construction contract. case #11-0700658,

City Of Philadelphia vs. Atid Investments LLC, real estate tax lien, case #11-07T0024, 07/08/11.

# **CAMDEN COUNTY**

Lisa M. Long and Jeffrey Long vs. A One Waste Solution Inc./James Burns Jr., tort, case #L-3137-11, 06/21/11.

**Darcie Harrison and William T. Harrison** vs. Super Fresh/Super Fresh 493/Super Fresh Food Markets Inc./The **Greater Atlantic and** Pacific Tea Co., personal injury, case #L-3146-11, 06/22/11.

Celeste Vales vs. Zallie's ShopRite of Berlin/ Wakefern Food Corp./ Shop Rite Supermar-kets Inc./WFC-1 Realty Corp. et al., personal injury, case #L-3152-11, 06/22/11.

Wells Fargo Bank NA vs. **Bob Construction LLC/ William L. Sternberg,**contract, case #L-3156-

Saturn Holdings LLC vs. **Inventa Technologies Inc.,** contract, case #L-3157-11, 06/22/11.

Wells Fargo Bank NA vs. Bologno Enterprises LLC/James A. Bologno, contract, case #L-3158-11, 06/22/11.

Wells Fargo Bank vs. Shilla International Co., contract, case #L-3159-11, 06/22/11.

Supermedia LLC vs. A-1 South Jersey Moving & Storage, book account, case #L-3170-11.06/23/11

Federal Realty Invest-ment Trust vs. Platinum Nail & Beauty Inc./Ji Chan An/Claudia Le/Quan Tran, book account, case #L-3175-11 06/23/11

John Dzwil dba Dzwil Contracting vs. Eastern Energy Services Inc., construction, case #L-3176-11, 06/23/11. Jamilah Al-Kaleeb vs. **Northeast Restaurant** Group Inc. t/a T.G.I. Fridays, personal injury, case #L-3177-11, 06/23/11.

Kjell and Vicki Samuelsson vs. American Home **Mortgage Servicing** Inc., contract, case #L-3179-11, 06/23/11.

Jesus Martinez vs. The Jet Pulverizer Co./ Edwin Fay, discrimina tion, case #L-3186-11,

Barbara and Frank Filip-

pino vs. Garden State **Discovery Museum** Center for Learning/ **Garden State Dis**covery Museum Ltd., personal injury, case #L-3191-11, 06/23/11.

Sovereign Bank vs. Patidar Inc./Naina Corp./ Kishan Corp./Vashree Corp./Sita Ram Inc. et al., action on negotiable instrument, case #L-3198-11, 06/24/11.

**Toye and Warren** Bethea vs. Garden State Cablevision/ **Comcast Corp./Thomas Simon Jr.**, auto negligence/personal injury, case #L-3212-11,

Marco Antonio Fabriziio and Lauren H. Jimenez vs. Monmouth Race Track et al., personal injury, case #L-3218-11, 06/27/11.

Bank of America vs. Palsi Family LP/Palsi Corp./John Palsi/Elsie Ann Palsi et al., contract, case #L-3236-11, 06/27/11.

James F. Rooney vs.
Any Garment Cleaners LLC/Chapel Equities **LLC et al.,** personal injury, case #L-3238-11, 06/27/11.

**David Nevins and Han**nah Nevins vs. Mitchell L. Morgan Management/Morgan Properties Inc./J&J Lawncare Inc., personal injury, case #L-3240-11, 06/27/11.

Thomas Myers vs. Hara Donuts Corp. dba **Dunkin Donuts/DB** Real Estate Assets I LLC/Dunkin Donuts **Franchise Restaurants** LLC/Pramuka Krupa Realty Inc., personal injury, case #L-3243-11, 06/27/11.

Berlin Coil LLC vs. Royal Seamless Corp./ Hedwig Obara, book account, case #L-3244-11. 06/27/11

**1st Colonial National** Bank vs. In The Knick of Time LLC/Patricia Costello/James Curran. book account, case #L-3245-11, 06/27/11.

Security Resources vs. **Briad Construction** Services/Peace Security Inc., contract, case #L-3248-11, 06/27/11. Wells Fargo Bank NA vs. Richard M. Lamanis

LLC/Richard M. Lemanis, contract, case #L-3256-11, 06/28/11.

Wells Fargo Bank NA vs. Michael Bauman LLC/ Michael Bauman, contract, case #L-3257-11, 06/28/11.

Wells Fargo Bank vs. Arjun Investment Group/Rajiv J. Patel/ Paresh R. Patel, contract, case #L-3258-11,

TD Bank NA vs. Lear **Holding LLC/Richard** A. York/Linda L. York. contract, case #L-3260-

11, 06/28/11. Train's Towers Inc. vs. **Metrotek Electrical** Services Co., book account, case #L-3265-11, 06/28/11.

Avalon Carpet Tile and Flooring vs. CRA Site Lawn & Land Development Inc., contract, case #L-3275-11, 06/29/11.

**Waste Management** of New Jersev Inc. vs. Winslow Center Partners LP dba The Belknap Co. Ltd., contract, case #L-3279-11, 06/29/11

Tasha Miles vs. Clementon Amusement Park/ **Adrenaline Family Entertainment Inc.,** personal injury, case #L-3288-11, 06/30/11.

Mary Manzo vs. Haddon Hills Apartments/Had-don Hills Associates/ Haddon Hills Associates LLC, personal injury, case #L-3289-11, 06/30/11.

TD Bank NA vs. C&C **Mattress Discounter** Inc./Peter J. Cancelli, contract, case #L-3290-

11, 06/30/11. Jason Gerner vs. Harmony Place/Joanne Diffenbaugh/Steven Langert, discrimination, case #L-3292-11,

06/30/11. Joann Spera vs. Borgata **Hotel Casino & Spa** dba The Borgata, personal injury, case #L-3293-11, 06/30/11.

# **HIGH-END** HOMES

**CHESTER COUNTY** 

William R. and Virginia L. Hagerman to Davinder Singh and Rajdeep Basra Athwal, 658 Dorset Road, Devon 19333, Lot 3 Dorset Road, \$1,300,000.

Conestoga Property LLC to Jason C. and Melissa A. Owens, 2388 S. Chester Springs Road, Chester Springs 19425, Conestoga Pike, \$935,000.

Toll PA II LP/Toll PA GP Corp. to Drew P. Ronnermann and Charisse Marei-Ronnermann, 4008 Trillium Way, Chester Springs 19425, Lot 73 Byers Station, \$838,717

George M. Whiteman to Douglas Bye-Jeh Tsai, 882 Box Hill Lane, Wayne 19087, Lot 3 Box Hill Lane, \$825,000.

**NVR Inc./NV Homes to** Ralph and Elizabeth F. Bincarowsky, 112 Chadds Ford 19317, Lot 19 Kinterra, \$765,229.

National Residential **Nominee Services** Inc. to Eric and Tanya Karas, 60 Lily Pond Lane, Chester Springs 19425, Lot 24 Stonecroft, \$710,000.

**Pusey Mill Realty LLC** to Levi K. and Annie K Fisher, 3649 Highpoint Road, Cochranville 19330, Lot 2 Pusey Mill Road, \$685,000.

Pulte Homes Of PA LP/ Pulte Home Corp. Of The Delaware Valley to Thomas A. and Alice Kay Gennarelli, 822 Grist Mill Lane, West Chester 19380, Unit 3 Preserve At Applebrook, \$684,000.

Freeman Rodger and Alexandra J. Cottrell to Owen J. and Mary Kate Stein, 744 Bair Road, Berwyn 19312, Bair Road, \$680,000.

**American International Relocation Solu**tions LLC to Joseph M. Childs and Mandee Nichole Parker Childs, 1100 Mason Drive, Downingtown 19335, Lot 27 Sawmill,

\$661,000. Jennifer Caruso By Attorney/Michael Caruso to Robert L. and Shir-ley A. Sheller, 116 Hillside Lane, Pottstown 19465, Lot 19 Chest-

nut Hill, \$660,000. Edward J. and Lisa M. Quinn to Michael A. Russo, 1066 Bartlett Lane, Chester Springs 19425, Lot 74 Wetherill Estates, \$620,000.

Harold L. Jr. and Kathleen M. Atkinson to Glenn B. and Dahnielle L. Schmidt, 102 Windy Hollow Drive, Phoenixville 19460, Lot 44 Charlestown Hunt, \$620,000.

De Lage Landen Op-erational Services LLC to Kurt A. and Mary E. Husebo, 150 Pembrooke Circle, Phoenixville 19460, Lot 27 Valley Forge Woods, \$612,500.

Paul B. and Melissa C. **Acton to Paul and** Erika Swarthout, 15 Autumn Hill Lane, Phoenixville 19460, Lot 41 Sunwood Farm, \$600,000. Thomas S. and Leslie A.

Davis to Sarah E. and Andrew C. Haflett, 1357 Nathan Hale Drive, Phoenixville 19460, Lot 17 Valley Forge Meadows, \$544,000.

Vincent A. and Anna J. Salvati to Michael C. **Melcher and Patricia** Dwyer, 602 Milleson Lane, West Chester 19380, Lot 304 Bow Tree, \$540,000.

Pat and Kathleen Kelly to Bryon R. and Regis L. Wornson, 5 Heidi Lane, Chester Springs 19425, Lot 11 Matthews Meadows, \$520,000.

ames Lee Jr. and Tamra Lewis to Anand N. Shah and Sherry S.

SEE **LEADS**, P25

# THE PERFECT ADDITIONS TO ANY EXECUTIVE'S OFFICE

"Sailors, with their built in sense of order, service and discipline, should really be running the world."

- Nicholas Monsarrat



# EXECUTIVE finds

For more information or to place an order, call Executive Finds at 877-557-6490



# Thursday, July 29, 2011 8-Noon Enterprise Center, Mt Laurel, NJ

Featuring:

Howard Yermish, HowardYermish.com Steve Lubetkin, Lubetkin Global Communications Sandy Spadaro, SS Marketing Solutions



Want more info? Go to http://tinyurl.com/PBJCrashSJ

LEADS, FROM P23

Garg, 1351 Argyle Road, Berwyn 19312, Lot 9 Hawthorne, \$508,000.

# **MONTGOMERY** COUNTY

**Wassmer Residential** Inc. to New Hanover Township, 2943 N. Charlotte St., Gilbertsville 19525; Dotterer Road, New Hanover, \$3,200,000.

**General Hancock Part**nership Enterprises to So Holdings LP, 616-C Norristown Road, Horsham 19044; 115 Garden Golf Blvd., Montgomery, \$1,602,300.

Nicholas L. Zammer and **Elizabeth C. Guillory** to Jerry Berenson and Linda Hoffa, 435 Great Springs Road, Bryn Mawr 19010, Lower

Merion, \$1,255,000. Thomas G. and Alwxan-

dra V.A. Frazier to Gracen G. and Thomas G. Ashton Jr., 300 Quarry Lane, Haverford 19041, Lower Merion, \$1,100,000.

**Edward H. Dever to** Marilyn Bergman, 9 Shirley Road, Narberth 19072; 845 W. Lancaster Ave., Lower Merion, \$1,000,000.

Rosemary E. Vieira to Robert and Lesley H. Aronchick, 1950 W. Montgomery Ave., Villanova 19085, Lower Merion, \$860,000.

**Retained Realty Inc.** to Simon W. and Jill A. Herriott, 933 Black Rock Road, Gladwyne 19035, Lower Merion, \$825,000.

**OB-Gyn Real Estate As**sociates to Medaire Realty Co., 1437 Dekalb St. 2nd Floor,

Norristown 19401, Norristown, \$825,000.

Joseph Dalonzo to **Christian F. and Caro**lyn M. Witzke, 1029 Lorien Drive, Ambler 19002, Lower Gwynedd. \$760.000.

Edward P. and Leslie R. **Gerstenfeld to Xiwen Wang and Chaowei** Niu, 936 Honeysuckle Lane, Wynnewood 19096, Lower Merion. \$735,000.

Jerry Berenson to Joel and Pamela Tocker, 612 Shady Lane, Narberth 19072, Narberth, \$725,000.

Jay E. and Bebe H. Kivitz to Pablo Laje and Maria V. Fraga, 801 Primrose Lane, Wynnewood 19096, Lower Merion, \$705,000.

Richard A. and Christine W. Booth to Stacey Rosenstein, 120 Sibley Ave. Unit 402, Ardmore 19003, Lower Merion, \$700,000.

**BUSINESS** LEADS

NVR Inc. t/a Ryan Homes to Matthew D. and Renata R. Bradford, 1406 Reiner Road, Eagleville 19403. Worcester, \$658,785.

Hovnanian K. American Mortgage LLC to Kaldoon T. and Luma F. Al-Saleem, 17 Sunflower Drive, Huntington Valley 19006, Lower Moreland, \$647,000.

Rene Weisman to Larry S. and Diane M. Taub, 120 Inverness Drive, Blue Bell 19422, Whitpain, \$642,000.

Timothy P. and Susan B. Collins to Niray R. Shah aka Dr. Nirav Shah, 285 River Crest Drive, Phoenixville 19460, Upper Providence, \$640,000.

David N. and Jennifer F. Karo to Howard and Jennifer Janson, 880

Wooded Pond Road. Ambler 19002, Lower Gwynedd, \$630,000.

Michael and Tamara Steinberg to Susan **Nguyen and Oluseyi** Abdul, 20 Pikes Way, Cheltenham 19012 Cheltenham, \$600,000

Stephanie A. and Kenneth Freirich to Jouhal Chiranjiv-Singh, 1401 Crestview Drive, Gwynedd 19437, Lower Gwynedd, \$590,000.

Kenneth H. Snowden to **Shawn and Anne Con**nor, 10 Pompa Lane, Telford 18969, Salford, \$589,000.

Richard A. and Marybeth Bell to Patrick J. and Erica L. Chilson, 1035 Redtail Road, Norristown 19403, Lower Providence. \$580,000.

Benjamin D. and Heidi A. Van Steenburgh

to Douglas M. and Dorene M. Harrison, 518 Spring Ave., Elkins Park 19027, Cheltenham, \$562,000.

The BF Family LP to Alfred B. Emma, 1870 Terrace Drive, Maple Glen 19002; 440 Conshohocken State Road, Lower Merion, \$540,000.

**PHILADELPHIA** U.G.P. Everest Philadelphia LLC to U.G.P. LP

2-1111 Sansom LLC, c/o Interpark Holdings LLC 200 N. LaSalle St. Suite 1400, Chicaco, Ill. 60601; 1111-1119 Sansom St., Philadelphia, (metes & bounds), \$1,142,825.

William A. Humenuk to Barry J. and Amy Smith, 7620 Lincoln Drive, Philadelphia 19118, 9th Ward,

\$850,000. Linda D. Zaimis to Blanche Miller, 2048 Locust St., Philadelphia 19103, 8th Ward,

\$800,000. **Toll Naval Associates to** Catherine E. Hamilton. 708 Captain's Way. Philadelphia 19146, Unit 2308 Naval

Adrienne C. Carruth to Jav and Jessica A. Mitchell, 2206 Brandywine St., Philadelphia 19130, 15th Ward, \$509,000.

Square, \$527,475.

**CAMDEN COUNTY** 

James D. and Patricia A. Villa to Frank A. and Carolyn A. Dellorco, 419 Washington Ave., Haddonfield 08033, Block 69 Lot 1 Borough of Haddonfield, \$580,000.

Dougherty to Nghia N. and Thuy T. Nguyen, 3 Spino Court, Voorhees 08043, Block 161 Lot 95 Voorhees Town-

25

ship, \$425,000. **Gayle Donley to Terry** and Shervl Friedman. 5 Doncaster Road, Cherry Hill 08003, Block 523.10 Lot 3

\$411,000. Robert and Sheila Kessler to Balachandran Karuppusamy Chettiar, 207 Europa Court, Cherry Hill 08003, Block 436.04 Lot 7 Cherry Hill Township, \$358,000.

Cherry Hill Township,

David A. and Colleen P. Gramkowski to Evan H. Horn and Rebecca L. Hiltner-Horn, 441 Park Ave., Collingswood 08108, Block 108 Lot 14 Borough of Collingswood, \$320,000.

# **Marketplace**

Contact Francis McKeever at 215-238-5122 or fmckeever@bizjournals.com to advertise.

**John and Christine** 

philadelphia.bizjournals.com |

# **IT** SOLUTIONS

WE BUILD CUSTOM APPS

www.triforce-inc.com

info@triforce-inc.com 215-362-2611

We Invite You to Join Our Affiliate Program

To advertise,

call 215-238-5122

PHILADELPHIA BUSINESS JOURNAL

# **FINANCIAL** SERVICES

Funding For Entrepreneurs • Expand or Acquire Business \$100,000 - \$750,000 or mor



# **VACATION RENTAL**



# **REQUEST FOR PROPOSAL**

# **Request For Proposal: Gift Shop Operation**

The Pennsylvania Convention Center Authority advises that it will receive proposals from qualified proposers for the following:

## **Gift Shop Operation**

A pre-proposal meeting will be held at the Pennsylvania Convention Center at 11:00 AM on Monday, August 1, 2011. A tour of the Gift Shop and Office/Storage Room will be provided after the pre-proposal meeting.

Proposals will be received at the Pennsylvania Convention Center Authority, 1101 Arch St., Philadelphia, PA 19107-2299 until 5:00 PM local time on Tuesday, August 23, 2011. RFP documents and any and all subsequent addenda to this solicitation may be obtained on the web at http://www.paconvention.com/vendors.

This advertisement does not constitute an offer on the part of the Authority, rather it is placed only in order to solicit proposals. The Authority reserves the right to reject any and all proposals.

Ellie S. Gibbard **Business Developer** 

# Subscribe to the Business Journal. Call 215-238-1450

# **Distinctive Homes**



Prudential Email: Info@AnsteyTeam.com



1234 West Chester Pk, West Chester 610.431.1100 x3001



MOORESTOWN Stunning French Traditiona home completely renovated in 1999. 4 BR. 4 full baths & 2 powder rms. 1st Flr. Master Suite w/David Ramsey built- ins & MstrBath w radiant heat marble firs 2 Story LR & spacious Great Rm. w/gas FP &

scaping. Nat. HW firs. thru-out. Joanne Hudson designed Kitchen w prof. appliances, granite & lg. center island w/cust. butcher block counter. Ist Flr. Home Office. Heated in-ground pool & sep. Cabana House w/prof. appliances & granite counters. 3 car side gar. on pvt. drive. 4 zone heat/AC, security syst., sur/sound & fin. lower level... Realistically priced at \$2,400,000

For All of Your Real Estate Needs call ANNE E. KOONS Email: akoons@comcast.net www.annekoons.com



1401 Route 70 E., Cherry Hill, NJ 856-428-8000 ext 142



MOORESTOWN Magnificent Dr. Stokes' Home w/ 6 BR, 5.5 bath, Carriage House, 2 car garage & heated in-ground pool. Original plaster ceiling details, crown ceiling details, moldings & HW floors thru-out. FR with vaulted pine plank ceiling, custom built-ins with rolling Library ladder. Kitchen

w/ stainless steel appliances, granite counters & custom cabinetry Master Suite w/ separate sitting room & bath w/ natural stone floors Jacuzzi tub & vault. ceiling. Sep. Carriage House w/ Game Room, Exercise Rm.& Sauna. Upper level w/ HW floors, wood stove, full Realistically priced at \$1,399,900

For All of Your Real Estate Needs call ANNE E. KOONS at 856-795-4709



www.annekoons.com



1401 Route 70 E., Cherry Hill, NJ 856-428-8000 ext 142



VOORHEES Beautiful 5BR, 6 full & 2 half bath Contemporary w/hardwood floors throughout 1st floor An entertaining dream house with grand Dining, Great Rm & Gaming Rm. just off the gourmet kitchen. Great Room also features a pass-through fireplace to the Break-

fast Room. The Breakfast Room has sliding glass doors to Sunroom & expansive deck, perfect for casual BBQs or more formal affairs. The 1st flr. Study offers a quiet retreat. MstrBR w/ balcony overlook ing the Great Rm., His-n-Her walk-in closets, Sitting Rm. & separate Bathrooms . Partially finished Lower Level w/Au pair suite and loads of storage space....Realistically priced at \$759,000

For All of Your Real Estate Needs call ANNE E. KOONS at 856-795-4709



Email: akoons@comcast.net www.annekoons.com



401 Route 70 E., Cherry Hill, NJ 856-428-8000 ext 142

# **CULINARY:** Burlington County College's \$9 million Culinary Arts Center opens

**FROM PAGE 1** 

"Students are very eager to come to the culinary center. There's so much interest in food and cooking right now," said Elizabeth "Chef Beth" Dinice, who heads up the new program.

According to the Bureau of Labor Statistics, a growing number of budding foodservice professionals are going into training programs offered by independent cooking schools, culinary institutes, two-year or four-year colleges and the like. While chefs often get the glor y, projections by the BLS show much of the industry growth in the next several years will be with managers, supervisors, food prep workers and servers.

Other schools in the area already have established programs in related areas. Drexel University offers a bachelor of sciences degree in culinary arts. St. Joseph's University has a food products retailing and wholesaling institute. Temple University and the University of Pennsylvania, as well as numerous suburban schools, offer broader programs in hospitality ser vices management. Community College of Philadelphia and Bucks County Community College offer programs in culinary arts and chef training. And the JNA Institute of Culinary Arts and the Restaurant School offer in-depth training.

Not everyone going into the programs was raised on the Food Network, and shows like "Top Chef" and "Cake Boss." A significant number of students in BCC's program are in a career transition.



Chef Beth Dinice.

"With career changes and with the way the economy has changed, people ar e changing careers or they got laid off," said Dinice.

One BCC student in the pr ogram, B.J. Hartshorn, 33, spent 15 years in administrative jobs and is now studying classical cooking techniques.

"I wanted to pursue something I have a passion for. I love to cook," she said, adding: "My long-term goal is to love going to work everyday."

Officials at BCC first discussed opening





A classroom and a redesigned stainedglass window from the Farmers Trust Co. Bank building in Mount Holly.

a culinary arts school six years ago, but the project went through a lengthy process of fundraising, planning and construction, culminating in last week's ribbon cutting.

Of the total cost, roughly \$3 million apiece was provided by the state, the county and BCC itself.

Much of the school makes use of the historic Farmers Trust Co. Bank in downtown Mount Holly. The renovation was designed to meet LEED cer tification stan-



'Top Chef' is popular on Bravo.

dards. "Green" aspects include material reuse, water-use reduction, optimized energy performance and "daylighting," when possible.

Students in BCC's new Culinar y Arts, Hospitality and Tourism program will have access to a demonstration hall-and-theater with space for 100 people, a culinar y lecture hall, teaching kitchen, cafe-and-dining room (open to the public), student ar ts-and-cooking supplies store and other features. Overall, it covers 19,000 square feet.

The 47-seat café serves meals prepared by the students.

While many food-service jobs are entrylevel positions, Dinice takes issue with anyone who thinks the field cannot be lucrative

"Restaurants take in \$1.5 billion a day," she said. "You can earn a very nice living. I know a lot of six-figure chefs you never heard of. The thing is, you have to be absolutely passionate about it because it's very hard work. In the very beginning, you're not going to make much money, the first three to five years. [At that stage], it's not about the money, it's about getting into the best kitchens out there."



A newspaper filled with exciting stories is one thing. A newspaper that can help boost your cash flow is another. The Leads section of the Philadelphia Business Journal is designed with both principles in mind. This data is meant to represent vital news of record. Use this information to grow your business. You'll find bankruptcies, business firm registrations, business name registrations, court judgments, federal tax liens, fictitious names, lawsuits filed, mechanics liens, new corporations, professional corporations, real estate transactions, releases of federal tax liens, state tax liens, and more. Business Leads is compiled weekly from information available mainly from public sources and documents in the cities, counties and states that make up metropolitan Philadelphia. New business registrations and real estate transactions are also available on disk or via e-mail.

Get your copy by subscribing today! Call 215-238-1450

BÜSÎNESS JOURNAL



# **BLATSTEIN:** 1400 Spring Garden project

1400 Spring Garden project.

**FROM PAGE 1** 

The deal took more than three years to finally complete for a range of r easons. First, Pennsylvania wanted to wait until it had a lease in place for its r oughly 1,000 employees who worked out of the building. Then the deal got delayed again when the state wanted to make sure it was completely moved into its new offices at 801 Market St. When it looked as if things were finally in place, Blatstein's Tower Investments of Phila-

delphia ran into financing issues and negotiated an extension with the state. Eventually those hurdles got resolved.

The 19-story building totals 300,000 square feet and has a 208-space parking garage. It was constructed in 1954 for the state and became vacant in late 2008 when the state relocated its 11 state agencies to 801 Market.

Originally called the Philadelphia State Office

Building, it's the second major of fice building in that immediate neighborhood to come on the block. Philadelphia Media Network, parent to the Philadelphia Inquirer and Daily News, is tr ying to sell its headquarters at 400 N. Broad St., an 18-story, 470,000-square-foot building and offers have been made on that property.

Minimum bids for the state building started at \$15 million but closed at \$21 million

"I think most people would consider it to be a very strong number for the seller It's a healthy number," said Steve Marzullo, an investment broker with CB Richard Ellis who helped ar range the transaction. "You have a large corner site with access to public transit right there from the building, parking below grade and the ability construct above that. The potential for the site is huge."

The building sits in a neighbor hood experiencing increased development and adjacent to the desirable museum district flanking the Benjamin Franklin

Parkway and not far fr om activity along North Broad Street that has been spurred by the expanded Pennsylvania Convention Center. In recent years, the redevelopment of 1500 Spring Gar den into an office property has also attracted a number of high-profile office tenants to the area and increased pedestrian traffic.

Blatstein's project will be completed in two phases with the first entailing 204 apartments that is expected to be completed by next summer, Blatstein said.

Phase two will include a 20-story tower along 15th Street with 150 apar tments and 60,000 square feet of retail space on two levels facing Spring Garden. That addition will get kicked off in a "few years," Blatstein said.

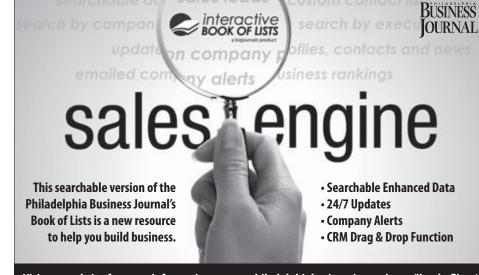
The city has started to see an uptick of proposed apartment projects. The Philadelphia Planning Commission has reviewed two development proposals in recent months for new residential units, said Gary Jas-

trzab, executive director of the Planning Commission in an email. Both need zoning variances. One, at 18th and Ar ch streets, proposed by PMC Property Group of Philadelphia, will be a mixedused project with 236 units. It was r ecommended for approval by the Planning Commission in May. The second, the former AAA Building at 2040 Market St., is also being proposed by PMC and would have 282 units. EB Realty and PMC broke ground in January on a 101unit complex at 600 N. Br oad and the zoning board of adjustment just OK'd a 64-unit development at 921-31 Ellsworth St., according to the Center City District.

While some smaller apartments projects are in the works, a couple of lar ger ones are also in the pipeline. For example, Pearl Properties of Center City expects to begin construction this fall on a rehab of the old Granary building at 411 N. 20th St., turning it into 218 apartments and 40,000 square feet of retail space



Bart Blatstein of Tower Investments.



Visit our website for more information: www.philadelphiabusinessjournal.com/ibookoflists/





# **Bureau of Charitable Organizations**

What is the Bureau of Charitable Organizations looking for these days?

The PA Bureau of Charitable Organizations ("Bureau") administers the State's charitable solicitation law and maintains registration and financial information on over 11,000 charities soliciting in the Commonwealth. The Bureau has recently sent letters to numerous charitable organizations stating that their registration is not approved until they include fundraising expenses on their IRS Form 990. This new initiative requires charitable organizations

to comply with the fundraising rules set forth by the IRS. Charities are required to either send a letter of explanation or amend their Form 990. The Bureau no longer requires extensions if the Form 990 was extended. The Bureau no longer mails registration reminders. Charitable Organizations receiving \$100,000 or more are required to have a review or audit by an independent Certified Public Accountant.

Lora J. Yanagawa, CPA WeiserMazars LLP 110 Gibraltar Road, Suite 116 Horsham, PA 19044 215.259.1000, ext. 230



WeiserMazars

Lora.Yanagawa@WeiserMazars.com www.weisermazars.com

WeiserMazars LLP is an independent member firm of Mazars Group.



# Your Firm's Opportunity

How do Philadelphia Business Journal readers become familiar with the region's leading accounting professionals and their firms?

A One of the best ways is by reading "Ask the CPA." This monthly feature will become a reader favorite. They'll look forward to the valuable advice given by the area's top accounting professionals. Putting a human face on the organization is also a great way to appeal to future clients. Showcase your organization and your individual experts in this unique attention-getting fea-

ture that is sure to become a resource to Business Journal readers. This Q&A section is a monthly feature written by your organization. You decide on the topic and on the professional featured. For more information and rates contact:

Michelle Stuhl, Account Executive Philadelphia Business Journal Suite 1200; 400 Market Street Philadelphia, PA 19106 215-238-5114 mstuhl@bizjournals.com



This general information is not intended to provide individual advice. Schedule an appointment with a professional to discuss your particular situation and needs.

Questions sent to these professionals may be answered in future issues.

25

PHILADELPHIA BUSINESS JOURNAL

'Apparently, you can do without food before you can do without watching "The Bachelorette.'

**Dell Poncet** | The Way it Was

See column, facing page

philadelphiabusinessjournal.com | JULY 22-28, 2011

# **READERS** REACT

Online readers comment on recent Business Journal headlines

# Liquor Control Board's future debated

It is about time. This is a good thing. Allow entrepreneurs to have an all-inclusive beverage business with wine, spirits and beer under one roof. The current LCB stores are poorly run and the staff are not trained or managed well.

# Jane says QVC not Fonda her past

No tears for Jane. What she did back then may have been a foolish, youthful transgression, but to a lot of military members looking at the wrong end of Viet Cong and North Vietnamese weapons, it was pretty much a morale buster. If you kill someone and then exhibit honest repentance, the person's still dead and you're still responsible and need to face the consequences. Jane Fonda may have softened her thinking on this stuff, but lots of GIs are still deeply offended by her youthful actions. Too bad, Jane. Accept the lingering consequences and get over it. You'll still sell lots of books, but a lot of those vets can't lose some of the innermost scars of combat and being made to feel THEY were the bad guys. Count me in. Re: the QVC decision, as Michael Corleone was fond of saying...It's just business.

**Paul Decker** 

Good for QVC!

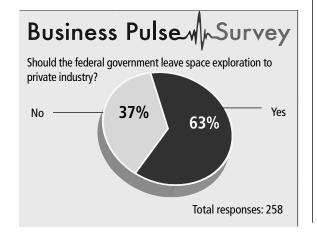
**Betsy Barber** 

# **Borders going out of business: Tweets** all about it

I weep for the workers. But the demise of the bookstore only marks the impending demise of printed books, not books. Future generations will get their literary fix digitally, with sound and video. They won't mourn the loss of the printed page any more than we mourn the loss of velum and illustrated, hand written texts that were displaced by the invention of the printing press. The Nook and their online store may extend Barnes and Noble's life for a while, but a business model built on oversized stores where people come to sit, eat and browse won't be viable for long.

The Wynnewood location is one of my hideaways. This stinks.

Ronald Jones



# Gainers

Lemon, cherry ... whatever. Get some water ice. Stat!





# **City ethics**

Philadelphia fires one employee and demotes another after evidence turns up they were getting gifts and fancy dinners from vendors. Leaves a bitter taste, doesn't it?



# **Borders fans**

The impending demise of Borders means the last bricks-and-mortar, big-box bookseller is Barnes & Noble. Not everyone was a fan of the model, but its absence from the market will be felt far and wide.



# **Water ice sellers**

As the mercury rises to ridiculous heights, this group has to be dreaming of dollar signs. Make ours a double.

# Wildwood embraces its kitschiness

y family and I just took a weeklong vacation in Wildwood.

It was a trip down the old memory lane for me, because I grew up going to this motel capital of the world for a week every summer — and not the fancy places in Wildwood Crest or the northern part of the island. We always stayed right off the board-

To a child and an adolescent, it was heaven. What could be a better than a beach with a two-and-a-halfmile-long amusement park attached?

But along the way, I forgot about Wildwood. My last vacation there, before the recent one, was probably a quarter-century ago. Around the same time, apparently, a lot of people began forgetting about Wildwood. It never sunk to the level of Asbury Park or early 1970s Atlantic City, but by the 1990s, the resort town was tired and in trouble.

A May 1995 Philadelphia Inquirer story sets the scene in its opening paragraph describing "half-deserted streets and boarded-up buildings.

"It looks just like Camden," a longtime Wildwood resident was quoted as saying.

So why do I bring this up? I think Wildwood is a perfect example of what can happen when a business community comes together and gets fully engaged in the future of their city. What came out of those depressing years of the mid-1990s was a plan to transform Wildwood by fully embracing its fun and kitschy

About 15 years ago, studies from Penn, Yale and Kent State showed that Wildwood, with its ubiquitous motels, had - according to the Wildwood website "the largest collection of mid-century commercial architecture in the nation." That sounds all dry and academic. But that architecture, which now has the fun



Craig Ey

tag of "Doo Wop", was anything but dry. The optimism of the post-war years comes through in neon lights, heavy use of pastels, wavy roof lines and plastic palm trees.

The community founded the Doo Wop Preservation League in 1997 to save the midcentury buildings from the wrecking ball and "cultivate a distinctive resort character for the Wildwoods - one that can't be duplicated anywhere else in the world.

Investment dollars have poured in to restore motels such as the vintage 1957 Starlux, which underwent a \$3 million transformation several years ago. A Doo Wop museum complete with an ice cream counter that sells malted shakes has opened on Ocean Avenue. And a huge 1950s-inspired "Wildwoods" sign was erected at the Boardwalk and Rio Grande Avenue. It's already iconic.

Wildwood still has problems. Get a few blocks off the Boardwalk and signs of deterioration aren't exactly hard to find. But you get a sense that Wildwood has turned the corner and is now well-positioned to compete for tourist dollars.

The lesson for communities everywhere: Embrace what you are, don't run from it and, oh yeah, sell the heck out of it.

CRAIG EY is editor of the Philadelphia Business Journal.



The Way it Was

**Dell Poncet** 

# **1989: Food Lion** stalks the state

Each week we look back on some of the stories that were in the news in years past. This week we checkout the equivalent week in 1989.

# Food doesn't come in like a Lion

From the depths of North Carolina a supermarket chain, mostly big in the South, was making noises like it was going to make a leap into Pennsylvania 22 years ago. Food Lion of Salibury, N.C., announced it was building a distribution center in Chambersburg.

The company was counting on further growth in the Northeast.

"We see Harrisburg as the first market and growing from that south-central Pennsylvania area, with Pittsburgh and Philadelphia coming late in the game," said a Food Lion spokesman. It didn't work

out that way. As far I can tell, there are no Food Lions in or around Philadelphia.

Against what always seems logical to me - because, unless you're a supermodel, people have to eat, you'd think — supermarkets are not a growth



industry. Acme Markets has had its difficulties slashing 900 jobs in April — and A&P, owner of Superfresh and Pathmark, is in bankruptcy.

In these embattled times, if your choice is between eating and paying your cable TV bill, apparently you can do without food before you can do without watching "The Bachelorette."

# **QVC** merges with CVN

In a marriage of TV home-shopping networks, QVC of West Chester announced it would acquire all of CVN Cos. in a deal worth at least \$435 million. The combined company would be in a better position to contend with industry leader Home Shopping Network.

Think, ladies, of all the Control Knit Fly-front Jeggings (featured price \$28.18 as of July 18) you could buy with that much money.

# Its slip core was showing

Two Liberty Place skyscraper was under construction, in fact, its slip-formed core was being visible. The innovative construction method was touted as the same as that used by Minutemen and Titan II missile silos. Its older sister One Liberty Place did not use the slip-core method.

# **Round and down**

The badly located Metropolitan Hospital — the weird round hospital near the weird circular Philadelphia police headquarters called the Roundhouse — was trying to reorganize after filing for bankruptcy. Keeping the building operational as a hospital didn't pan out in the long run. These days it's condominiums after being converted by Lubert-Adler some years ago.

Follow on Twitter @DellPoncetPBJ

# PHILADELPHIA BUSINESS JOURNAL SERVICES

#### **DAILY EDITION**

Receive the latest breaking, local business news headlines every day at 3 p.m. e-mailed directly to you. Click on any headline for the full story. This service complements the offerings of our print edition, although items that appear in one format don't necessarily appear in the other. Click on e-mail alerts at philadelphiabusi-

#### **BUSINESS JOURNAL PRODUCTS**

# **Book of Lists**

The Book of Business Lists contains the top 25 lists published in the Philadelphia Business Journal throughout the vear. Purchase it by calling 215-238-5109



**Book of Lists on CD** Call 1-800-486-1513.

### Reprints, Plaques & Web E-Prints

To process requests for 250 or more reprints. honorary plaques and rights for Philadelphia Business Journal material to appear on other Web sites, call Scoop ReprintSource at 1-800-767-3263 ext. 307. To order fewer than 250 reprints or copies of photographs call 215-238-5109.

### Leads

Weekly listings of new homes and businesses are available for purchase. Click on sales leads at philadelphiabusinessjournal.com or call 877-593-4157.

#### **NEWS** & EDITORIAL

Contact reporters, listed by beat on this page each week, with news tips.

To request a correction or discuss issues facing the greater Philadelphia region call Editor Craig Ey at 215-238-5134 or reach him at cey@ bizjournals.com

# **Letters to the Editor**

Send letters to Craig Ey at cey@bizjournals.com or click on "Contact us"

at philadelphiabusinessiournal.com.

# **EXCLUSIVE**

ON OUR WEB SITE: PHILADELPHIABUSINESSJOURNAL.COM

- Breaking business news, updated through out every business day.
- Archives of news articles from the Philadelphia Business Journal and other business newspapers from around the country.
- Small business news from our Washington Bureau.

- Thousands of advice articles from top business experts.
- The Money Center with practical tips on running your business.
- Calendar of local networking opportuni-
- Customized e-mail news delivered to you mailbox on industries, individuals or companies you target.

# **BUSINESS JOURNAL** EVENTS

The Philadelphia Business Journal hosts annual events that offer sponsorship and relationship building opportunities. Events featuring our 40 Under 40, South Jersey 25, Best Real Estate Deals and the Women of Distinction are tied to special publications that appear in the newspaper.

#### **Nominations**

Our signature events listed above offer you the chance to nominate someone, yourself or a colleague, to receive recognition in the special publication and at the event itself. To request a nomination form, call our event line at 215-238-5106 or e-mail Jennifer Wolf at jenniferwolf@bizjournals.com.

To ensure that you are invited to our events, send Jennifer Wolf an e-mail at jenniferwolf@ bizjournals.com or call us at 215-238-5106. Also, check our Web site at philadelphiabusinessiournal.com in the net-

working box to register for our events online.

#### **Sponsorships**

Industry exclusive sponsorships are available for all Business Journal events. Contact Advertising Director Ron Maver at rmaver@ bizjournals.com or call him at 215-238-5123.

### **SUBSCRIBER** SERVICES

Call 215-238-1450 or go online at philadelphiabusinessjournal.com and click on "ABOUT US" then Subscription Services to: Subscribe to the Business Journal

- Renew a subscription
- Start a free four-week trial subscription
- Change your address
- Find newsstand locations
- Purchase back issues or lists

# **Digital Edition**

Available only to print subscribers, this interactive online format is often the quickest way to get full access to the newspaper's content — particularly popular with those who travel regularly outside the region. Click on Download Free Electronic Edition at philadelphiabusinessiournal com

# **ADVERTISING** SERVICES

For information on advertising in Philadelphia Business Journal or any of its products, reach Advertising Director Ron Maver at 215-238-5123 or rmaver@bizjournals.com.

Philadelphia Business Journal | 400 Market Street | Suite 1200 Philadelphia, PA 19106 | 215-238-1450 philadelphiabusinessjournal.com

# AmericanCity **BusinessJournals**

Philadelphia Business Journal is a publication of American City Business Journals, Inc., 120 West Morehead St. Suite 400, Charlotte, N.C. 28202 Whitney Shaw, President & CEO Ray Shaw, Chairman (1989 to 2009)





#### **PUBLISHER**

Lyn Kremer | 215-238-5100 | lkremer@bizjournals.com

### **EDITORIAL**

**Craig Ey** | 215-238-5134

MANAGING EDITOR **Dell Poncet** | 215-238-5147 **DESIGN EDITOR** 

John Spencer | 215-238-5150 jspencer@bizjournals.com

ASSOCIATE EDITOR | DAILY NEWS Frank Devlin | 215-238-5142 fdevlin@hiziournals.com

ASSOCIATE EDITOR | SPECIAL

Sonja Sherwood | 215-238-5143 ssherwood@bizjournals.com STAFF REPORTERS John George | 215-238-5137 Health Care, Biotech/ Pharmaceuticals

igeorge@biziournals.com Jeff Blumenthal | 215-238-5136 Banking, Insurance, Law jblumenthal@bizjournals.com

Peter Key | 215-238-5141 Technology, Venture Capital, Nonprofits pkey@bizjournals.com Natalie Kostelni | 215-238-5139

Real Estate, Economic Develor nkostelni@bizjournals.com

Athena Merritt | 215-238-5149 Government, Labor amerritt@biziournals.com

**Peter Van Allen** | 215-238-5145 Hospitality, Marketing, Retail pvanallen@bizjournals.com

RESEARCHER Sharon Oliver | 215-238-5146 **EDITORIAL INTERN** 

Valerie Rubinsky | 238-5148 vrubinsky@bizjournals.com

### **PRODUCTION**

### PRODUCTION DIRECTOR

Joseph O'Brien | 215-238-5132 jfobrien@bizjournals.com

# **ADVERTISING**

ADVERTISING DIRECTOR Ron Mayer | 215-238-5123 rmaver@bizjournals.com

# SENIOR ADVERTISING ACCOUNT EXECUTIVES Phyllis Demo | 215-238-5125

Delaware, Economic Development, Education & Training, Human Resources, Office Furniture/ Equipment, Publishing/ Printers, South Jersey, Staffing & Executive Recruiters pdemo@biziournals.com

Jasmine Rea | 215-238-5130 **Building Services, Cultural Attractions** Entertainment, Health Services, Non-Profit, Retail irea@biziournals.com

Abby Siegel-Greenberg | 215-238-5128 Advertising & PR Agencies, Banking, Hospitality, Transportation abethsiegel@bizjournals.com

Michelle Stuhl | 215-238-5114 Commercial Real Estate, Insurance, Legal, Accounting

#### mstuhl@biziournals.com ADVERTISING ACCOUNT **EXECUTIVE**

Francis Hugh McKeever | 215-238-5122 Financial Services, Technology, Telecommunications, Utilities, Classified fmckeever@bizjournals.com

ONLINE MARKETING MANAGER | ADVERTISING COORDINATOR Joanne T. Perez | 238-5115

# **ADVERTISING INTERNS**

Justine Bowers | 215-238-5112 **Gina Leon-Paez** | 215-238-5112 gleon-paez@bizjournals.com,

# **CIRCULATION**

**CIRCULATION DIRECTOR** Brian D. Wiggins | 215-238-5126 bwiggins@bizjournals.com

CIRCULATION SALES REPRESENTATIVES Betty Michelli | 215-238-5109 bmichelli@bizjournals.com Colin Kassekert | 215-238-5117

CIRCULATION INTERN Gabrielle Watt | 215-238-5119 **Brian Walsh** | 215-238-5119

bwalsh@bizjournals.con

Jennifer Wolf | 215-238-5106 jenniferwolf@bizjournals.com

# EVENT ASSISTANT Emily Majewski | 215-238-5111 emajewski@bizjournals.com

EVENT MANAGER

EVENT INTERN Kelly McKay | 215-238-5111 kmckay@bizjournals.com

EVENT INTERN, GRAPHIC DESIGN Julius D'Antonio 215-238-1450 jdantonio@bizjournals.com

# **ADMINISTRATION**

**BUSINESS MANAGER** Karen Haug | 215-238-5101 khaug@bizjournals.com

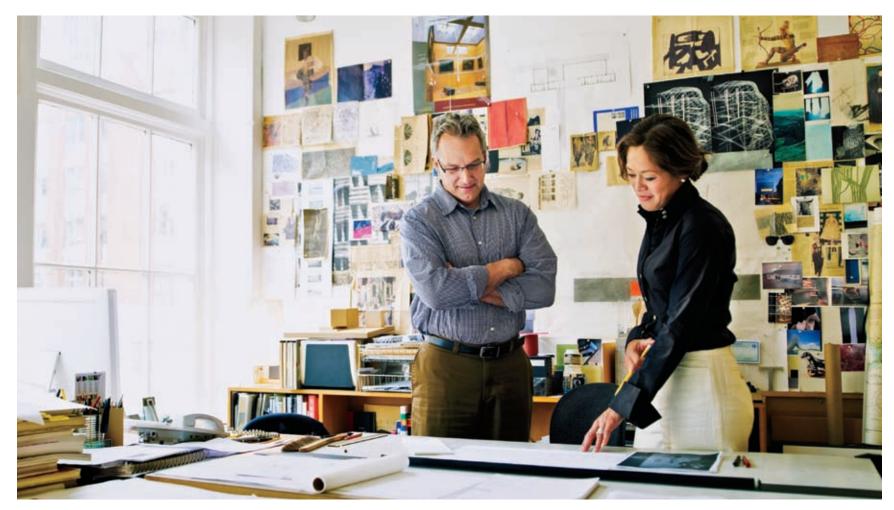
RECEPTIONIST

Dawn Hawkins | 215-238-5102 dhawkins@bizjournals.com

Copyright Philadelphia Business Journal Inc. 2011. All rights reserved. Reproduction or use, without permission, of editorial or graphic contents in any manner is prohibited.

All submissions become the property of the Philadelphia Business Journal and will not be returned. Submissions may be edited and may be published or otherwise used in any medium.





# With you when your passion grows into something more

America's #1 Small Business Lender Businesses have always had a big impact on our country's growth. Wells Fargo believes in the potential that can come from one person's dream. As America's #1 small business lender¹ and the largest SBA lender², we're providing financial resources to help you pursue your passion. Because at Wells Fargo, we mean business. For over 159 years, we've been dedicated to helping businesses succeed. Stop by your local Wells Fargo store or call 1-800-35-WELLS to find out how we can help. Or for free financial information, visit our Business Insight Resource Center at wellsfargobusinessinsights.com.

Together we'll go far



PHILADELPHIA BUSINESS JOURNAL 31 **NEWS**MAKERS philadelphiabusinessjournal.com | JULY 22-28, 2011



H. Wheeler

P1



W. Green

Р3



J. Cowles



J. Johnson

P6



R. Blaber

Р7



A. Hatala



P8



S. Somboonsong W. Somboonsong

P8



C. Wichser

P16



T. B. Kielinski

P16

A selection of the people and companies you will find in this week's Business Journal.

P6

# **PEOPLE** INDEX

A	
Adams, Alonzo Akers, Michelle Alford, Paul Ambrosi, Bob Archie, Robert	16 3 16 4 3
В	
Bacon, Thomas Birkmire, Phillip Blatstein, Bart Boland, Stephen Boxx, Shannon Bruce, Darrin Buehler, Rachel	8 16 ,27 12 3 16 3
c	
Cavallaro, Elizabeth Chow, Michael Cianfero, Denise Cohen, Bob Collins, Doug Copeman, Tama Cowles, John	16 8 16 16 3 16 6
D	_
Decker, John DiNardo, Jim Dince, Elizabeth Dougherty, Jill Downing, Jackie Cody Dremann, Andrew Drusch, Mark	5 16 26 16 16 16 13
E	
Efstratiades, Anastasius	16
F	
Fantini, Gretchen Feldman, John P. Fields, David First, Samuel M. Foudy, Julie Fouss, Bradley Frazier, Samantha	8 13 8 16 3 16 16
G	
Giegerich, Gary Goodman, Stephen M. Gray, Elijiah Green, William J.	16 13 16 3
н	
Haas, Howard Hamm, Mia Hartshorn, B.J. Hatala, Alexander J. Horwitz, Jerome	5 3 26 7 7
J	
Jaffe, Richard Jastrzab, Gary Jaworski, Ron Johnson, Jack	3 27 3 6
K	

Kania, Rob

16

Kelley, Brian	16	Rote, Kyle Jr.	3
Kielinski, T. Brad	15, 16		
Koch, Margaret-Ann	16	s	
Kruger, Josh	16		
		Scheier, Michael	16
L		Shah, Ameet	1, 15
		Signorello, Frank	16
Langel, John	1, 3	Sikora, Bryan	8
Lazarus, Arthur	16	Simpson, Robert	16
Lerardi, Mark	16	Sklaroff, Michael	4
Luedeka, Rob	6	Somboonsong, Sutida	
Lukach, Chris	16	Steinberg, Claire M.	16
zanaci, cinis		Stelliberg, Claire W.	10
м		т	
Mallin, Ken	5	T-::- C	
Marzullo, Steve	27	Tsiouris, George	8
McCarron, Mark	16		
Miller, Henry J. III	16	V	
Moldofsky, Penny	16		
Morsell, William	16	Van, Eric	16
	16	•	
Moyer, Philip		w	
Murtagh, Frank	15	VV	
ā		Wheeler, Hal	1, 4, 5
0		White, Patrick	7
		White, Reggie	3
Oberdick, Daniel	16	, 55	
Oh, Julie	16	Wichser, Chris	16
Overbeck, Carla	3	Wiesen, Kenneth	13
<b>D</b>		γ	
Р		1	
Parker, Lisa	16	Yoshimura, Brandon	12
R		z	
Raetsch, Mike	16	Zemlock, Barbara	16
Rampone, Christie	3	Zukin, Wayne,	4
Rene. Elukene	8	Lukiii, vvayiie,	4



CURT HUDSON

Food Network

Friends of the Boyd

**Brandon Yoshimura P12** 

# **COMPANY** INDEX

Р7

Α	
Acme Corrugated Box Acme Markets	16 29
Adventure Aquarium	12
Alcyone*7	16
Animo Juice	15
Anne Klein Communicatio	
Group Aperto	16 8
ARC Properties	4
ARC Properties ARC Wheeler	4
Arco Chemical Co	6
Association for Corporate	_
Growth AstraZeneca.	3 16
Astrazeneca. Atlas Energy	16
Azie on Main	8
В	
Ballard Spahr	3, 4
Bonomo Turkish Taffy LLC	12
Brinker Simpson & Co.	16
Brown University	12
Bucks County Community College	26
Bureau of Labor Statistics	
Burlington County	
College 1,	26
c	_
Calypso	8
Camden County Regional	4.0
Chamber of Commerce CB Richard Ellis	16 27
Center City District	27
Chester County Economic	_,
Development Council	16
Chestnut Hill Farmers'	
Market	8
Citibank Community College of	16
Philadelphia	26
Conigent Inc.	15
Cucina Zapata	8
CVN Cos.	29
<b></b>	
DailyDeals Dechert	13
Delaware County Commu	_
College	16
Django	8
DMI Sports	16
Orexel University Ouane Morris	26
aune monis	3
E	
e-Miles Inc.	13
E-SoftSys ER Realty	16 27
EB Realty EMS Inc.	16
The Entrepreneurs' Organi	
tion	16
F	
Farmers Trust Co. Bank	26
Flaster/Greenberg	16
lavor	8
	c
Foamex International Inc. Food Lion	6 29

FXI Inc.	6	MedAxiom 7	
		MetLife Home Loans. 16	
G		Mikado 8	
		Milestone Bank 16	
Gigi and Big R	8	Mixx 8	
Global Exchange Group		Morgan Lewis Bockius 13	
Inc.	16		
Gordon Silver	16	N	
Groupon	13		
		Neiman Group 16	
Н		NFP Lincoln Benefits Group16	
n		Noodle Bar 8	
Hill Farmers' Market	0	Northern Home for	
	8	Children 16	
Home Shopping Network	29	Ciliaren	
1		0	
Independence Seaport		Obermayer Rebmann	
Museum	16	Maxwell & Hippel 16	
	, 16	Opa 8	
J		P	
		A&P 12, 29	
Jacobs Law Group	16		
Javers Group	16	Parx Casino 8	
Jerome Parker	16	Pathmark 29	
JEVS Human Services	16	Pearl Properties 27	
JNA Institute of Culinary		Peking Noodle House 8	
Arts	26	Pennsylvania Association of	
		Criminal Defense Lawyers 16	
K		Pepper Hamilton 3	
		Philadelphia Children's	
Keystone Mercy Health	Covetone Mercy Health Alliance 16		
Plan	16	Philadelphia Independence 3	
a.kitchen	8	Philadelphia Magazine 8	
Kutak Rock	3	Philadelphia School Reform	
Rutak NOCK	,	Commission 3	
_		Planning Commission 27	
L		PMC Property Group 27	
		Polyurethane Foam	
Lisa Washington	16	Association Inc. 6	
Live Nation	5	Post & Schell 16	
Locust Capital		Preservation Alliance 5	
Management	16		
Loffles LLC	12	0	
Lourdes Health System	7	Q	
Lubert-Adler	29	QVC 28, 29	
		QVC 28, 29	
M		D	
		R	
Mallin Panchelli Nadel	5	Pood Smith 13	
McCabe Capital Manager	s	Reed Smith 13	
Ltd.	16	Restaurant School 26	
McCann Erickson New Yo	rk16	Royal Bank America 16	
	_		

Safeguard Scientifics 16 Salt 8 Sameric Corp. 5 Sang Kee 8 Sang Kee Asian Bistro 8 Sang Kee Noodle Bowl 8 Sang Kee Noodle House 8 Scott Paper Co 6 Shire 10, 16 Shire Pharmaceuticals 16 Sidus Financial 16 SkyAuction.com Inc. 12 Smart Business Advisory and Consulting 16 Smart Devine and Co. 16 St. Joseph's University 26 Student Media Group 16 Sun National Bank 16 Superfresh 29 Sweet Box 8
Teikoku 8 Temple University 10, 26 Thai Pepper 8 Touchstone Wireless 6 Tower Investments 27 Trace International Holdings 6
University of Pennsylvania 10, 26
Varolo 13
Wheeler Bros 4 William Way LGBT Community Center 16 Win Signature Restaurants 8 Women's Professional Soccer 3 Woodlynde School 16



**Burlington County College P1**